



CITY COUNCIL MEETING AGENDA

April 21, 2016

Marc D. Tall, Mayor
Ronald J. Beauchamp, Mayor Pro-Temp
Patricia A. Baribeau, Council Member
Ralph B. Blasier, Council Member
Michael R. Sattem, Council Member

James V. O'Toole, City Manager
Robert S. Richards, CMC City Clerk
Ralph B. K. Peterson, City Attorney

City Council Chambers located at: City Hall – 410 Ludington Street – Room C101 – Escanaba MI 49829

The Council has adopted a policy to use a Consent Agenda, when appropriate. All items with an asterisk (*) are considered routine by the City Council and will be enacted by one motion. There will be no separate discussion of these items unless a Council Member or citizen so requests, in which event, the item will be removed from the General Order of Business and considered in its normal sequence on the Agenda.

Regular Meeting

Thursday, April 21, 2016, at 7:00 p.m.

CALL TO ORDER

ROLL CALL

INVOCATION/PLEDGE OF ALLEGIANCE -

Pastor Erik Heskin of Bethany Lutheran Church

APPROVAL/CORRECTION(S) TO MINUTES -

Regular Meeting – April 7, 2016 & Budget Hearing - April 11 & 12, 2016

APPROVAL/ADJUSTMENTS TO THE AGENDA

CONFLICT OF INTEREST DECLARATION(S)

BRIEF PUBLIC COMMENT(S)

PUBLIC HEARING(S) – None

NEW BUSINESS

1. Setting of Public Hearing – FY2016-2017 Budget – May 5, 2016.

Explanation: Council is requested to set May 5, 2016, as the fourth Public Hearing on the proposed 2016-17 City Fiscal Year Budget.

2. Approval – MDOT Tourist-Oriented Direction (TOD) Sign Installation – Upper Hand Brewery.

Explanation: The Upper Hand Brewery, 3525 Airport Road, is seeking Council approval to have the Michigan Department of Transportation install a Tourist-Oriented Direction (TOD) sign on Highway M-35 near the airport entrance road in accordance with Section 2006.1.13 Official Notices and Government Signs, of Escanaba's Sign Ordinance.

3. Approval – 1 Ton Chevrolet Silverado 3500 HD Pick-Up Truck Purchase – Electric Department.

Explanation: Administration is seeking Council approval to purchase a 1 ton 4X4 Chevrolet Silverado 3500 HD pick-up truck from Riverside Chevrolet, Escanaba, MI in an amount not to exceed \$29,539.80. This item is included in the current fiscal year budget.

4. Presentation – Delta County Sheriff's Office and Correctional Facility Project.

Explanation: Representatives from Delta County will make a presentation on their proposed Sheriff's Office and Correctional Facility Project.

APPOINTMENTS

BOARD, COMMISSION, AND COMMITTEE REPORTS

GENERAL PUBLIC COMMENT

ANNOUNCEMENTS

ADJOURNMENT

Respectfully Submitted

James V. O'Toole
City Manager

**OFFICIAL PROCEEDINGS
CITY COUNCIL
CITY OF ESCANABA, MICHIGAN
Regular Council Meeting
Thursday, April 7, 2016**

The meeting was called to order by the Honorable Mayor Marc D. Tall at 7:00 p.m. in the Council Chambers of City Hall located at 410 Ludington Street.

Present: Mayor Marc D. Tall, Council Members, Patricia A. Baribeau, Ronald J. Beauchamp, Ralph B. Blasier, and Michael R. Sattem.

Absent: None

Also Present: City Manager James V. O'Toole, City Department Heads, media, and members of the public.

Pastor Chris Johnson of Christ the King Lutheran Church, gave the invocation and led Council in the Pledge of Allegiance.

Sattem moved, Blasier seconded, **CARRIED UNANIMOUSLY**, to approve Regular Meeting Minutes from March 17, 2016, as submitted.

ADJUSTMENTS TO THE AGENDA

Beauchamp moved, Sattem seconded, **CARRIED UNANIMOUSLY**, to approve the City Council Agenda as submitted.

CONFLICT OF INTEREST DECLARATION – None

AWARD PRESENTATION(S)

Certificates of Commendation

Mayor Tall presented the Escanaba Hawks Riverside Bantam Hockey Team members and Coaching Staff, Certificates of Achievement and Proclamations on their achievement as the Michigan Bantam State Champions.

BRIEF PUBLIC COMMENT – None

PUBLIC HEARINGS – None

NEW BUSINESS

Approval – Sludge Pump Replacement – WasteWater Treatment Plant.

Administration sought Council approval to purchase two (2) sludge pumps from Crane Engineering of Kimberly, WI in an amount not to exceed \$13,834. This

City Council Minutes
April 7, 2016 – cont.

replacement equipment was not specifically included in the current fiscal year budget but paid for under the operations and maintenance line item of the Wastewater budget.

NB-1 Blasier moved, Beauchamp seconded, to approve to purchase two (2) sludge pumps from Crane Engineering of Kimberly, WI in an amount not to exceed \$13,834.

Upon a call of the roll, the vote was as follows:

Ayes: Blasier, Beauchamp, Baribeau, Sattem, Tall
Nays: None

MOTION CARRIED.

Approval - Delta County Commerce Center – Cabela’s National Team Championship Walleye Tournament.

The Delta County Commerce Center sought Council approval to utilize the Marina, Northshore Boat Launch and Ludington Park, including the Aronson Island Boat Launch, from May 19-21, 2016 for the Cabela’s National Team Championship Walleye Tournament. Additionally, the Commerce Center requested complimentary launch passes for the Angler, city-supplied portable toilets, cold patching of ramps, the use of traffic cones and barricades, trash barrels, electric service, floating dock placement, set up and tear down assistance from Marina staff and traffic control from the Department of Public Safety if needed.

NB-2 Sattem moved, Blasier seconded, **CARRIED UNANIMOUSLY**, to approve a request from the Delta County Commerce Center to utilize the Marina, Northshore Boat Launch and Ludington Park, including the Aronson Island Boat Launch, from May 19-21, 2016, for the Cabela’s National Team Championship Walleye Tournament. Additionally, the Commerce Center requested complimentary launch passes for the Angler, city-supplied portable toilets, cold patching of ramps, the use of traffic cones and barricades, trash barrels, electric service, floating dock placement, set up and tear down assistance from Marina staff and traffic control from the Department of Public Safety if needed.

APPOINTMENT(S) TO CITY BOARDS, COMMISSIONS, AND COMMITTEES – None

BOARD, COMMISSION, AND COMMITTEE REPORTS

Council Members reviewed City Board and Commission meetings each attended since the last City Council Meeting.

GENERAL PUBLIC COMMENT – None

ANNOUNCEMENTS

City Council Minutes
April 7, 2016 – cont.

Mayor Tall read the following Proclamations:

- April 29, 2016, as Arbor Day in the City of Escanaba;
- Recognition Day for National Service - Senior Corps;
- First Presbyterian Church 150th Year Anniversary: April 22, 2016.

Hearing no further public comment, the Council adjourned at 7:20 p.m.

Respectfully submitted

Robert S. Richards, CMC
City Clerk

Approved: _____
Marc D. Tall, Mayor

City of Escanaba Special Council Meeting Monday, April 11, 2016

Pursuant to a meeting notice posted March 8, 2016, the Council of the City of Escanaba convened in special session in Room 101 of City Hall at 8:00 a.m., to begin the review and discussion of the proposed 2016/17 City Budget.

Present: Mayor Marc D. Tall, Council Members Patricia A. Baribeau, Ronald J. Beauchamp, Ralph B. Blasier, and Michael R. Sattem.

Absent: None

Also Present: City Manager James V. O'Toole, City Controller Becotte, and various City Department Heads, media and public.

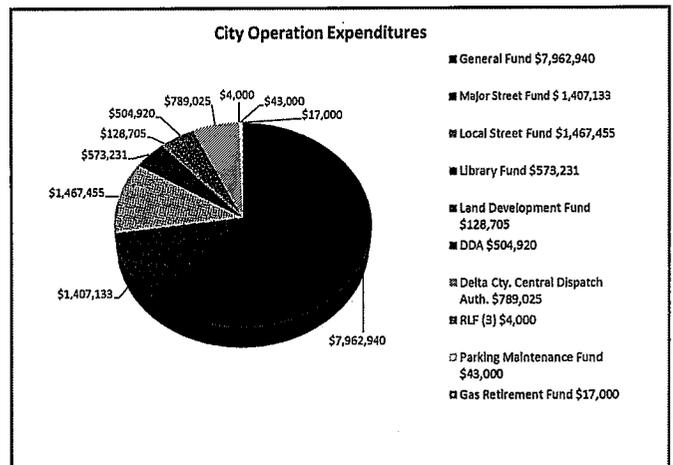
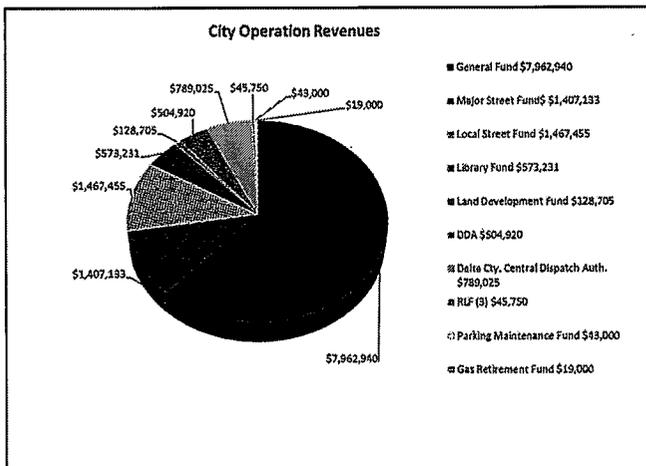
GENERAL PUBLIC COMMENT – None

Introduction by City Manager O'Toole and City Controller Becotte

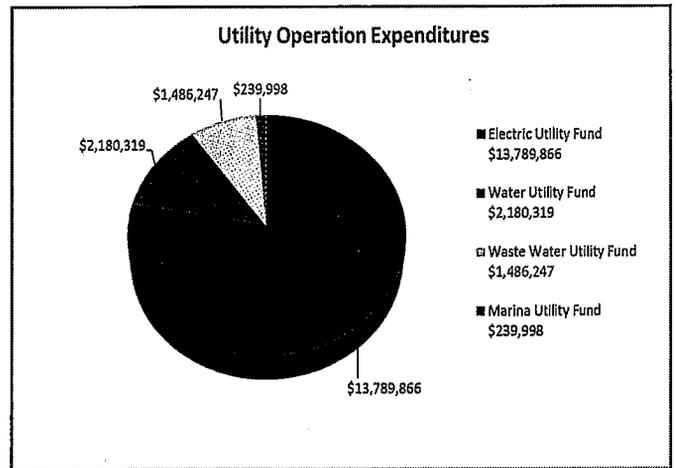
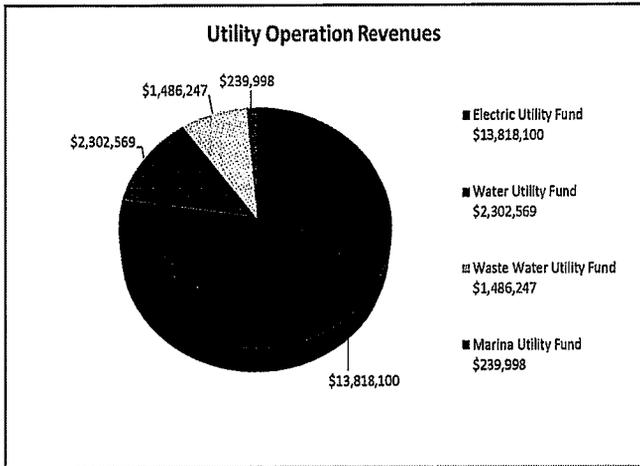
CITY MANAGER'S PROPOSED BUDGET OVERVIEW – FY 2016-17

Pursuant to the Escanaba City Charter and relevant state laws, I hereby submit for City Council and community review the proposed FY 2016-17 Budget. A copy of this document was placed on file with the City Clerk and at the Escanaba Public Library, where the public could review it during normal hours of operation. An electronic version was also available on the City's web site, www.escanaba.org, and on the City of Escanaba's Facebook page. This document serves as a daily guide for City Administration in receiving and allocating resources in the most effective way for the good of the community.

This budget, with over \$30.6 million in expenditures, reflects our commitment in providing core services to our community and was developed using the best available information and most current revenue projections.



Annual 2016/17 Budget Work Session



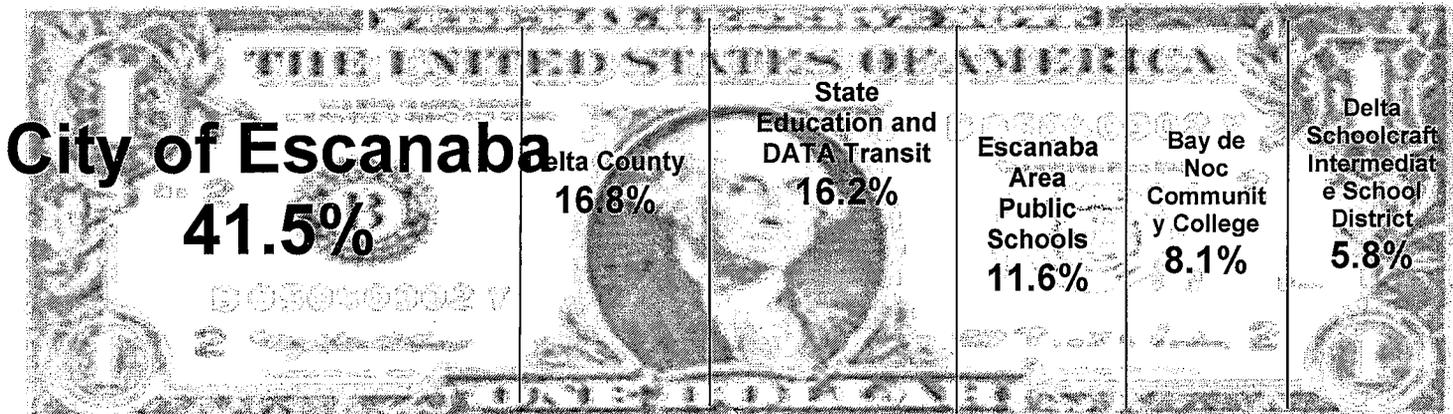
Mission Statement:

Enhancing the enjoyment and livability of our community by providing quality municipal services to our citizens.

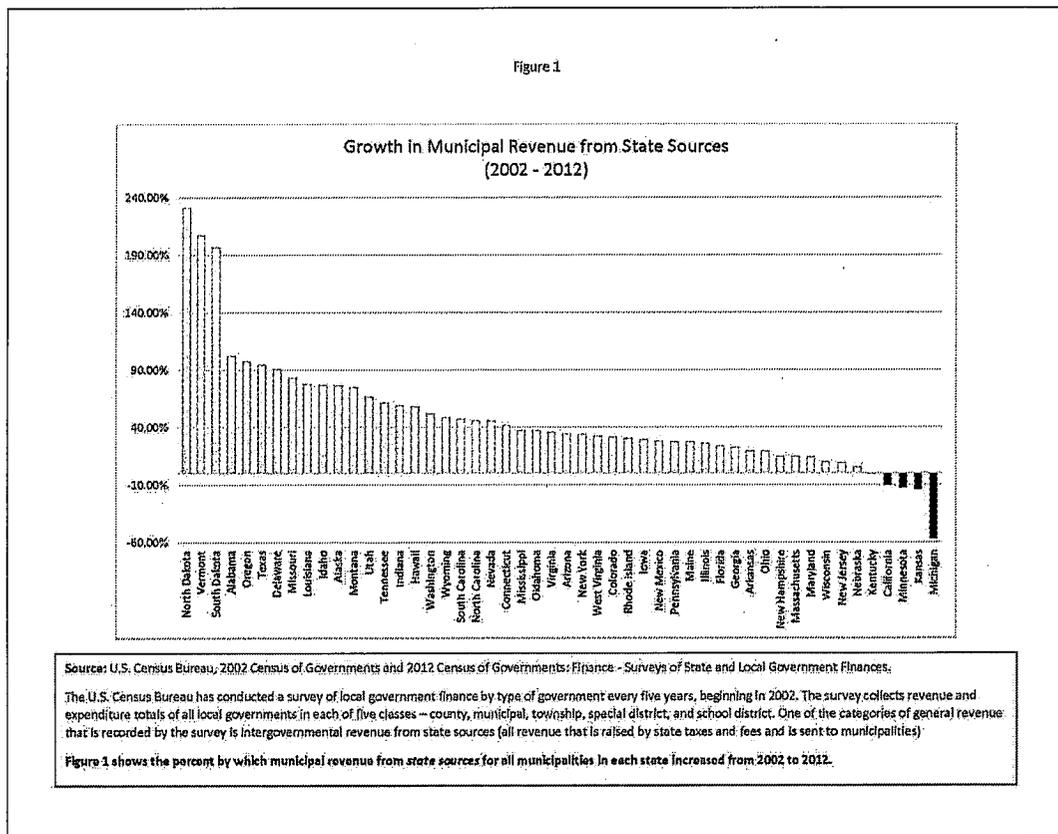
City Millage Rate/Tax Rate and Tax Roll. The proposed budget was based on a property tax rate of 17 mills, which would not require any tax increase in the upcoming fiscal year if approved by the City Council as recommended.

For homeowners in the City, 41.5% of the total property tax bill was kept by the City of Escanaba to pay for all General Fund services provided. The remaining 58.5% of a homeowner's tax bill was remitted to Delta County, the State of Michigan, the Escanaba School District, the Delta Schoolcraft Intermediate School District, the Delta County Sheriff Department, 911 Operations, the Delta Area Transit Authority and Community Action Agency.

WHERE YOU'RE TAX DOLLAR GOES AS A HOMEOWNER

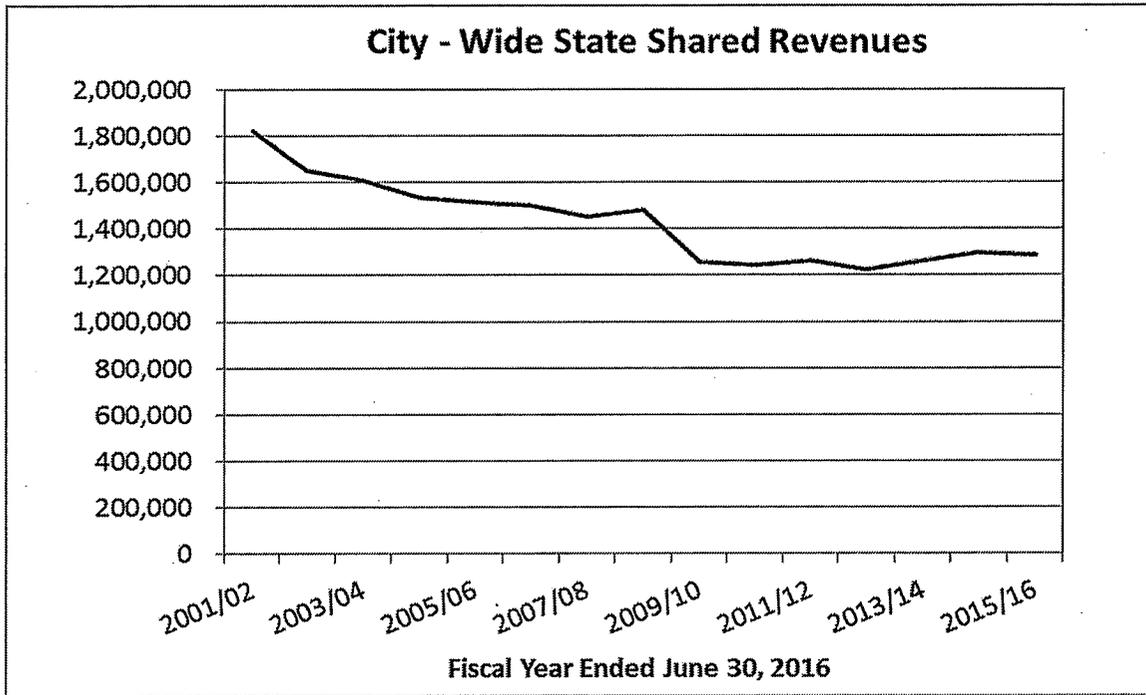


General Fund. The General Fund budget, which supported many of the day-to-day activities of the City, was \$7,997,707 (including transfers in from other funds), representing an increase of 1.1% from the previous year's budget. At the end of FY 2014-15, the General Fund balance was \$3,876,457, with a long-term debt obligation of \$1,125,000. At the end of FY 2015-16, projections show an estimated fund balance of \$3,815,142, with a long-term debt obligation of \$1,000,000. In the FY 2016-17 Budget, a projected fund balance of \$3,502,791, with a long-term debt obligation of \$875,000, was being proposed.



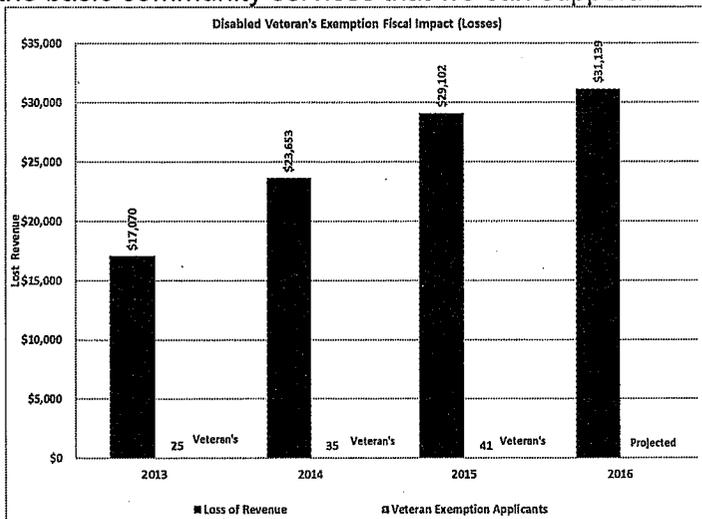
In the proposed budget, I am recommending we reach into our General Fund reserves in the amount of \$302,166. This recommendation was being made due to the fact that I, as do others, believe we do not have what was considered to be a reliable, stable and sufficient system of municipal finance in how the State of Michigan provides revenue sharing to local units of government. Also, I am of the opinion that further cuts in our operation cannot be made without severely impacting the services the residents have come to expect. If you recall, one of our major sources of revenue to the General Fund was through the State Revenue Sharing System. Historically, the State Revenue Sharing distribution formula was designed to appropriately compensate communities such as ours for the costs we bear in providing service to our residents. Recently, a former State House Fiscal Agency Director and Lansing Economist, using information from the U.S. Census Bureau, reported that municipal revenue from State of Michigan sources has declined 56.9% from 2002 to 2012, the worst by far in the Country. To put that into perspective, the State of Kansas had the next largest decline at 14.3%. That same report further points out that State funding to local units of government in 45 other states increased by an average of 48.1%. Since the 2001-02 fiscal year, the City of Escanaba's General Fund has had State Revenue Shares reduced by an average of \$397,475 annually, which translates to a commutative loss of revenue to the City of approximately \$5,962,123. To make matters worse, Governor Rick Snyder is recommending in his FY 2017 Budget to further cut State Revenue Sharing payments to local units of government by an additional \$5.8m. Unless the trend was reversed by the State Legislative and Executive branches, the severity of the continued cuts in State Shared Revenues would continue to have a direct negative impact on the basic community services we were able to provide.

Annual 2016/17 Budget Work Session

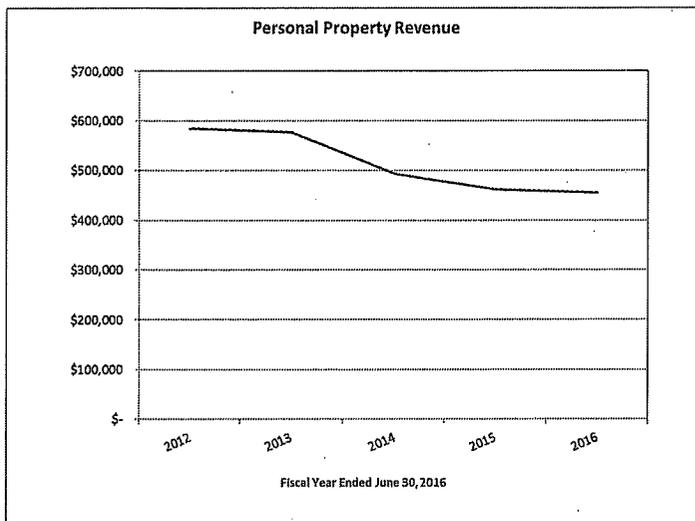


In addition to the loss of State Shared Revenue, the City also incurred and continues to incur expenses related to Tax Tribunal "Big Box" cases for such things as attorney and appraisal fees (\$64,618.94 +/- to date) and refunds to property owners (\$170,064.07) including interest payments. Our current liability of the Michigan Tax Tribunal docket for 2015 and older tax revenues was a projected loss of approximately \$188,000+/- . This figure represents possible refunds that we will have to make should we lose any of the other cases currently under appeal before the Michigan Tax Tribunal and the Michigan Court of Appeals. This figure did not include interest payments or attorney/appraiser fees.

Additionally, we were experiencing revenue cuts on an annual basis at the hands of the State which were attributed to the Disabled Veteran Property Tax exemptions (projected to be \$31,000 +/- in the upcoming fiscal year) and decreases in revenue as a result of the Michigan Personal Property Tax Reform initiative which was signed into law in 2012. The projected PPT losses are estimated to be \$122,000 +/- in the upcoming fiscal year (with the promise of partial reimbursement by the State in the future). Clearly, this too negatively impacts the basic community services that we can support.



Annual 2016/17 Budget Work Session



Since 2002, the City has made deep cuts which included the elimination of 36 full-time City employee positions, the consolidation of departments and their management team, early retirements, major changes to the City pension system and major changes to City/employee cost sharing in how medical insurance was paid for with the employee now paying 20% of the policy costs. Additionally, a change was negotiated in the Collective Bargaining Agreements that changed the way vacation, personal days, sick leave and funeral leave are earned for newly hired employees.

As you know, the City Council would make the final determination on whether to accept the recommendation to use General Fund reserves to backfill revenue loss due to the actions of the State. If Council chooses not to accept the recommendation, City Administration along with the Council and residents of the City would need to have a very honest and candid discussion at the scheduled Council Budget Work Sessions, scheduled for April 11, 12 and 13, 2016. The discussions would look at how further cuts may impact current operations and services if advanced into the final budget. Should we go in that direction, all options should be on the table, including reductions in work force within the General Fund operation, contributions made to other departments and agencies, capital improvement project cutbacks, postponements or deferred maintenance, materials and supplies reductions, and program and service cuts and reductions. Discussion topics could include, but not be limited to:

Reduction Possibilities

	<u>Fiscal Impact (+/-)</u>
Elimination or Reduction of the General Fund transfer to the Library	\$400,000
General City Operations Reduction in Work Force	\$280,000
Department of Public Safety Officer Reduction in Force	\$120,000
Discontinue Participation with the UPSET Program	\$ 74,000
Eliminate Neighborhood Playground (Transfer funds to General Fund)	\$ 46,000
Reduce Snow Plowing and Snow Hauling Operations	\$ 30,000
Reduction in Park Maintenance (Grass cutting)	\$ 25,000
Elimination of Rock the Dock Community Events Including	
New Year's Eve Fireworks	\$ 15,000
Closure of Wading Pool	\$ 12,000
Reduce Civic Center Activities (By Half)	\$ 12,000
Reduce Care of Trees and Shrubs	\$ 11,000
Defer Rose Park Tennis Court Maintenance	\$ 10,000
Defer Royce Park Basketball Court Maintenance	\$ 10,000
Elimination of K9 Program	\$ 19,500
Reduce Public Beach Hours of Operation (By Half)	\$ 9,000
Elimination of City Contributions to the Bonifas Art Center	
(Operations and Art Festival) and Delta County Historical Society	\$ 8,200
Elimination of Crosswalk Improvements	\$ 5,000

Annual 2016/17 Budget Work Session

As previously stated, the proposed budget was based on a property tax rate of 17 mills, in place since 1988. It is possible, and make no mistake, I am not suggesting nor recommending, that we could increase our allowable operations millage levy so as to generate additional local revenues as follows:

Increase City Operations Millage from 14.03 to 15.03	\$283,033
Increase City Operations Millage from 1 Mill and Act 345 Millage (Police/Fire) from 2.0 to 3.0	\$566,066
Increase City Operations Millage from 14.03 to 17.0433	\$852,863

Major/Local Street Funds. Street improvement funding continues to be a major concern. Administration remains proactive in identifying funds to address shortfalls such as applying for competitive grants. The City of Escanaba maintains 28.22 miles of major streets. Major Street Fund expenditures, which support the day-to-day activities such as maintenance and snow plowing, are proposed to be \$1,406,433. At the end of FY 2015-16, projections show an estimated fund balance of \$1,839,721.

Additionally, the City of Escanaba maintained 55.05 miles of local streets. Local Street Fund expenditures, which support the day-to-day activities such as maintenance and snow plowing, were proposed to be \$1,779,767. At the end of FY 2015-16, projections show an estimated fund balance of \$946,161.

Each spring, the City Engineering Department conducts "Pavement Surface Evaluation and Rating (PASER)" inspections of all paved City streets. Using the PASER system, each street was scored a rating of 1 through 10 to evaluate the pavement surface condition. Each street was then entered into a condition category (failed, poor, fair, good and excellent), and assigned a treatment option. From that list, street projects were prioritized, and selected, based on surface condition, curbing condition, traffic volume, opinion of cost to repair and funds availability. Currently, approximately 65% of our street surfaces are considered to be substandard and in need of repair and upgrade.

Late in 2015, the Governor signed into law nine (9) bills as part of his new transportation revenue package. It was unknown what impact, if any, the package would have on any new road revenue in that it all appears to be in a state of flux. Administration continued to monitor the actions of the Michigan Legislature and Governor Rick Snyder on road funding initiatives to determine how street funding projections would be impacted either positively or negatively.

Major and Local Street Projects in the proposed budget include:

<u>Activity</u>	<u>Amount</u>
Installation of North 26 th Street between 3 rd Avenue North and 6 th Avenue North	\$1,200,000
Ludington Street Resurfacing, Ramps and Curb Repair – 3 rd to 9 th Street	\$ 475,000
Ludington Street Driving Lane Resurfacing – 9 th to Stephenson Avenue	\$ 305,000
General Street Paving – Major Streets	\$ 80,000
North 30 th Street Turn Lane Installation at 3 rd Avenue North	\$ 70,000
20 th Avenue South at Lakeshore Drive Chip Seal	\$ 21,400
South 22 nd Street at 18 th Avenue South Chip Seal	\$ 15,700

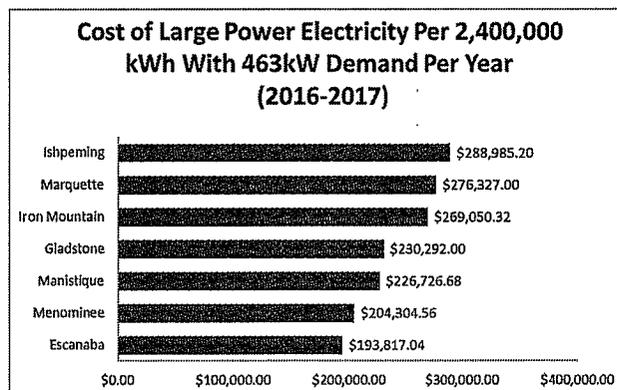
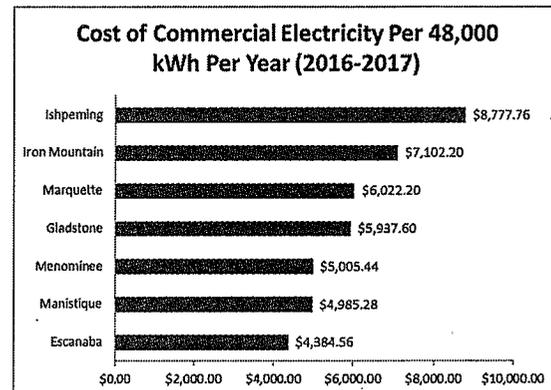
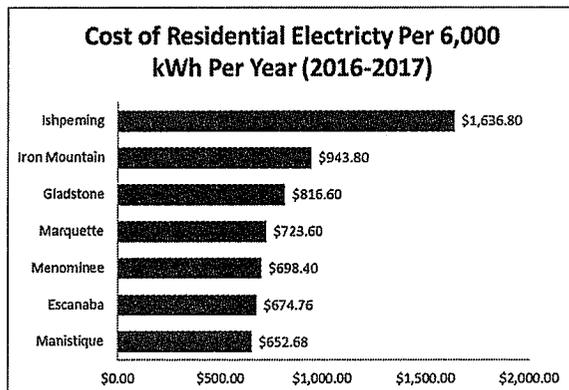
Electric Fund. The Electric Fund budget, which supports the day-to-day activities of the electrical operation, was \$13,789,860, representing an increase of .4% from the previous year's budget. As of June 30, 2015, the overall City Electric Fund net assets exceed \$15.7 million. The current cash balance is approximately \$11.8 million.

Annual 2016/17 Budget Work Session

Of notable interest, the Electric Fund budget includes proposed funding for:

<u>Activity</u>	<u>Amount</u>
Substation Improvement – New Substation (20 th Avenue North)	\$2,500,000
Electrical Meter Replacement and Upgrade	\$1,000,000
Purchase of Electrical Line Truck	\$ 250,000
Substation Improvement – Power Plant	\$ 200,000
Distribution System – Power Pole Replacement	\$ 200,000
Substation Improvement – West Side Substation	\$ 150,000
Street Light Replacement	\$ 100,000
Purchase of Mini-Excavator	\$ 60,000
Distribution System Maintenance – System Wide Tree Trimming	\$ 25,000

No (0%) electrical rate increases were being proposed in the upcoming FY 2016-17 Budget.



Water Fund. The Water Fund budget, which supports the day-to-day activities of the Water Treatment Plant, is \$2,180,319, representing an increase of 4.1% from the previous year's budget. As of June 30, 2015, the overall City Water Fund net assets exceed \$5.96 million. The current cash balance is approximately \$786,000.

Of notable interest, the Water Fund budget includes proposed funding for:

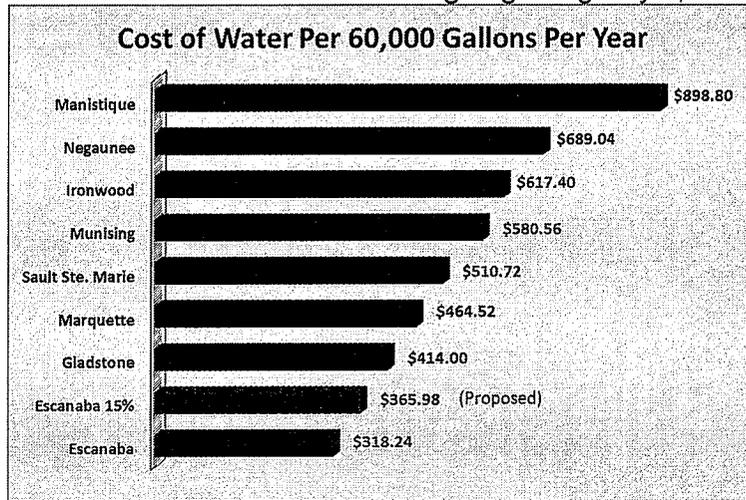
<u>Activity</u>	<u>Amount</u>
State Required Replacement, Repair and Improvement Fund	\$ 272,000
Distribution System – Water Service Meter Replacement	\$ 150,000
Installation of two (2) Water Tower Mixer Systems	\$ 80,000
Distribution System – Water Service Line Replacement	\$ 35,000
Leak Detection Testing	\$ 30,000

Annual 2016/17 Budget Work Session

Facility Improvement

\$ 15,000

Due to the need to upgrade such things as our water meters as part of a water loss reduction initiative and an upcoming State requirement that the City of Escanaba create and fund a "Replacement, Repair and Improvement Fund" for future system upgrades, a water rate increase of fifteen percent (15%) was included in the proposed budget. With this increase, a typical residential customer using 60,000 gallons of water annually would experience a \$47.74 increase in their annual billing beginning July 1, 2017.



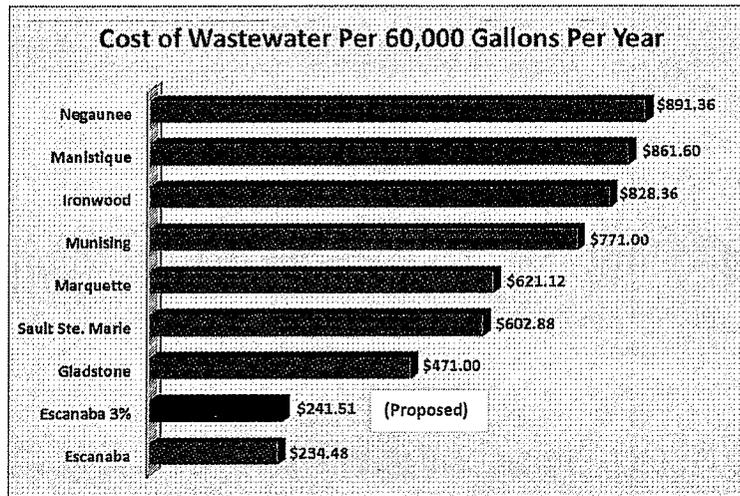
Wastewater Fund. The Wastewater Fund budget, which supports the day-to-day activities of the Wastewater Treatment Plant, is \$1,486,247, representing an increase of 3.6% from the previous year's budget. As of June 30, 2015, the overall City Wastewater Fund net assets exceed \$7.05 million. The current cash balance was approximately \$3 million.

Of notable interest, the Wastewater Fund proposed budget includes funding for:

<u>Activity</u>	<u>Amount</u>
Facility Blower and Motor Replacement	\$60,000
Raw Sewage Pump and Motor Replacement	\$37,000
Collection System Infiltration Study	\$30,000
Lift Station Upgrades	\$30,000

Due to increases in operating costs, a wastewater rate increase of three percent (3%) was included in the proposed budget. With this increase, a typical residential customer using 60,000 gallons of water annually would experience a \$7.03 increase in their annual billing beginning July 1, 2017.

Annual 2016/17 Budget Work Session



Solid Waste Collection. No (0%) garbage/recycling collection rate increases are proposed in the upcoming FY 2016-17 Budget. However, landfill and recycling operations and the funding of those operations remain a concern of the Administration given the recent news related to increased operations cost within the Delta County Solid Waste Management Authority Landfill and Recycling Center.

Motor Vehicle/Motorized Equipment. Within the proposed budget was a Motor Vehicle/Motorized Equipment Fund. The purpose of the fund was to pay for salaries, wages and operations required for the repair and replacement, purchase and operation of motor vehicle equipment and motorized equipment, and for the purchase of equipment, materials and supplies to be used in the administration and operation of the fund. This fund is primarily funded by each department under a rental and replacement fee schedule. Like most funds being funded with General Fund dollars, this fund was also one that is being closely monitored by the Administration so that it is adequately funded for future needs.

The proposed Motor Vehicle/Motorized Equipment budget is \$1,001,916, representing a decrease of 6% over the current fiscal year. At the end of FY 2015-16, the Motor Vehicle/ Motorized Equipment Fund balance was \$292,323. At the end of FY 2015-16, projections show an estimated fund balance of \$263,651. In the FY 2016-17 Budget a projected fund balance of \$262,381 is being proposed.

The proposed budget includes the purchase or upgrade of the following pieces of equipment:

<u>Activity</u>	<u>Amount</u>
Department of Public Safety – 1 Patrol Car	\$30,000
Department of Public Works – Leaf Vacuum	\$30,000
Department of Public Works – Slide In Tank/Spreader Bar – Brining	\$10,000
Department of Engineering – HVAC Replacement	\$ 6,000
Department of Public Works – Brine Storage Tanks	\$ 5,000
Department of Public Works – Copy Machine	\$ 5,000
Department of Public Works – Computer Updates, Tablets and Misc. Tools	\$ 4,500

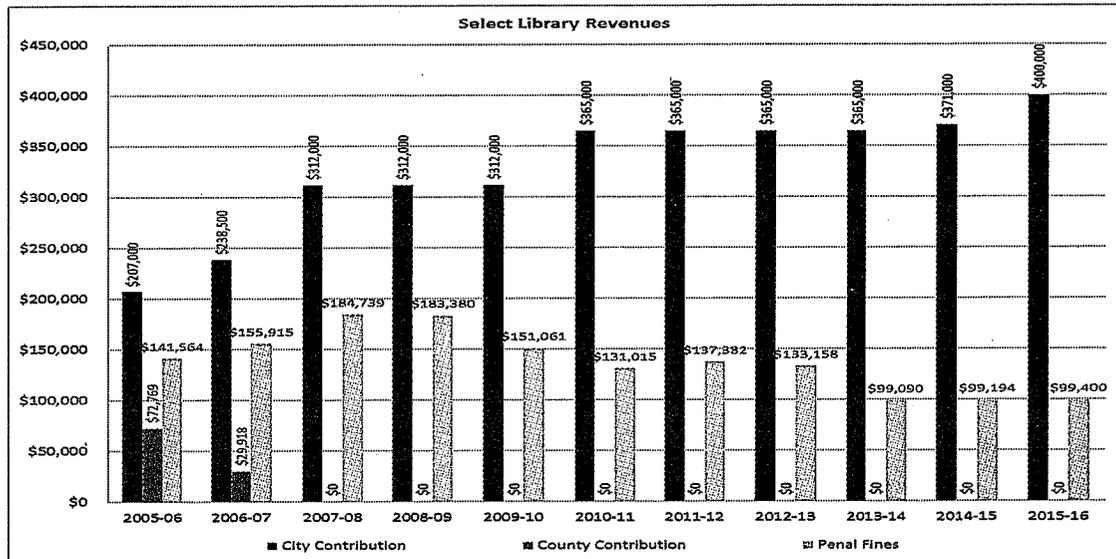
Library Fund.

The Library Fund budget, which supports the day-to-day activities of the Library, was \$573,231. As of June 30, 2016, the Library Fund balance was projected to equal \$81,834. The Escanaba Public Library, a community hub, offered essential early literacy programs for children and families, cultural enrichment and lifelong learning opportunities for all and the resources and expertise our citizens need to stay current in a digital world.

Annual 2016/17 Budget Work Session

For FY 2016-17, the library will continue progress on implementing the partnerships and initiatives outlined in its strategic plan, with renewed emphasis on identifying alternative means of sustainable funding.

The City's General Fund appropriation for FY 2016-17 was proposed to remain at \$400,000. General Fund support continues to be the primary funding source for the Escanaba Public Library and could be impacted unless and until the State of Michigan adopts a more stable and sufficient system of municipal finance or amends current laws related to how penal fines are distributed amongst public libraries.



Department of Public Safety. The Escanaba Department of Public Safety was created in the mid-1970's, at which time the police and fire departments were merged in an attempt to save money and improve the delivery of service. In the proposed budget, the Department of Public Safety represents 55% of the City's General Fund appropriation. In dollars, this translates to \$4.4m in the upcoming fiscal year. The figure did not include the costs associated with Dispatching Operations. In the 2007-08 fiscal year budget, the department had 34 sworn officers including Officers, Command Staff, Detectives, a Captain and the Director. At that time our sworn officer (all ranks) to citizen ratio was approximately 1 to 362. In this proposed budget, the sworn officer head count was proposed to be 31 including Officers, Command Staff, Detectives, a Captain and the Director. Currently our sworn officer (all ranks) to citizen ratio was approximately 1 to 405.

The current Director of the Department of Public Safety will be retiring in June 2016. With this vacancy, there will be an opportunity to have the new Director complete a fresh departmental assessment to determine if there was a potential to restructure the department in order to reduce overall departmental costs. In addition to completing a restructuring plan, the new Director would be charged with the task of creating formal internal purchasing and expenditure controls and establishing specific minimum performance training standards for departmental personnel that meet appropriate national, state, and local standards and certifications in the most cost effective way. Lastly, the new Director would be charged with the task of developing an overtime reduction plan in an effort to reduce those costs.

PERFORMANCE MATTERS			
PUBLIC SAFETY - CRIME, TRAFFIC, AND FIRE			
	2013	2014	2015
Violent Crimes Per 1,000	2.06	2.9	2.47
Property Crimes Per 1,000	50.4	41.7	35.3
Traffic Injuries / Fatalities	65	73	64
Traffic Tickets - City Infraction	593	773	783
Traffic Tickets - Misdemeanor	324	185	160
Call Volume - Incident	7,600	7,512	8,455
Call Volume - Quick Call	13,803	14,557	15,527
Fire Calls	145	99	140
Escanaba Public Safety Case Clearance Rate	48%	52%	56%
Statewide Case Clearance Rate (Averages)	34.1%	36%	36%

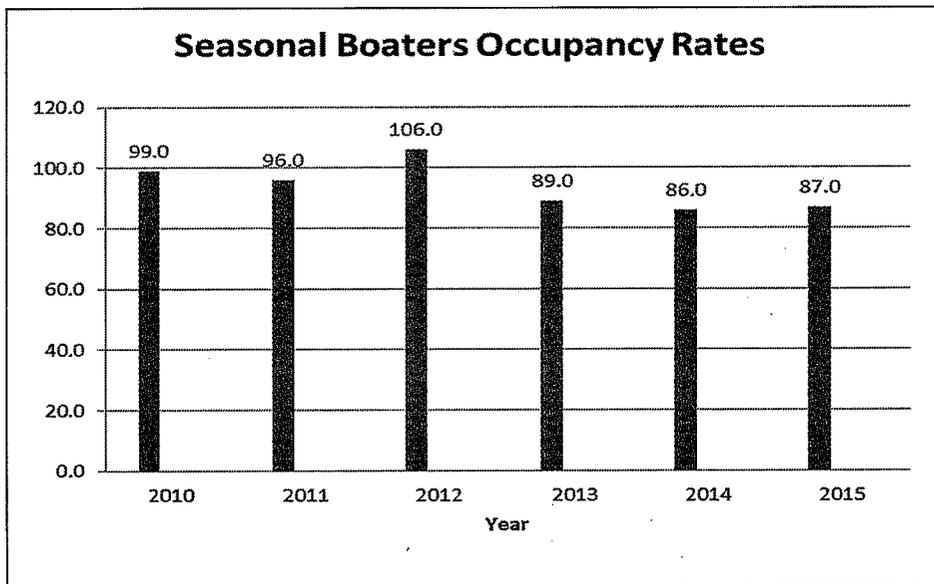
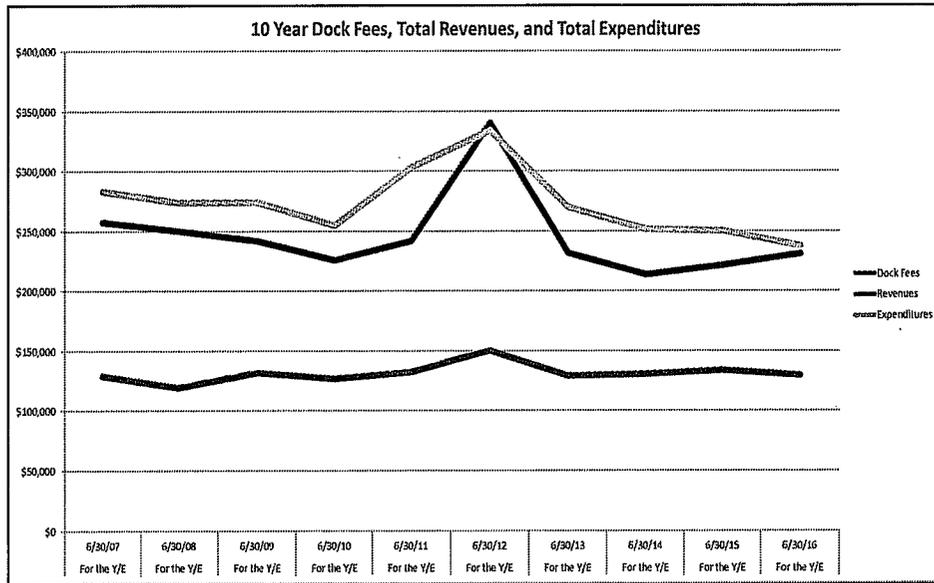
Additionally, as in any emergency response profession, there were critical needs that should be addressed for the sake of public safety. One of those needs exists within the Department of Public Safety with regards to their 1992 Pierce fire truck. As defined by industry standards, this critical piece of equipment was rated to have a normal service life of 20 years. The current fire truck has been in service since 1992. Equipment such as the fire truck will continue to become aged and in need of replacement. The concern is that the existing fire truck will become increasingly unreliable and costly to repair. In an effort to address the replacement of this specialized piece of equipment, departmental personnel have been successful in securing a financial commitment from Wells Township in the amount of \$108,000 towards the replacement of the unit as part of our mutual aid agreement. The department has also been successful in obtaining \$25,000 in grants and donations towards the replacement of the unit. This however leaves a funding gap of approximately \$280,000. Because of that gap, the department has been pursuing a grant through the Department of Homeland Security (FEMA) Assistance to Firefighters Grant Program over the last several funding cycles. This program is in place to provide financial assistance for critically needed resources, such as a new fire truck, which will enhance operations efficiencies, foster interoperability, and support community resilience. Needless to say, there is more demand for the funds from around the country than there are funds available. Although not included in the proposed budget, the City of Escanaba does have an application submitted to the Department of Homeland Security (FEMA) for the current funding cycle. If the application is not approved or approved in part, we will likely be looking for ways to finance our portion of the replacement truck. Options could include taking funds from the General Fund reserves, an inter-fund City loan, or a possible loan from the U.S. Department of Agriculture under their Community Facilities Guaranteed Loan Program.

Municipal Marina Operations. The Marina Fund accounts for the activities of the Escanaba Municipal Marina. The publicly-owned Marina has 165 slips, including areas used to broadside tie against the basin seawall. The Municipal Marina offers a full array of services, including seasonal slip rental, transient slip rental, fuel, pump out services, bath facilities, water and electric hook up and laundry equipment.

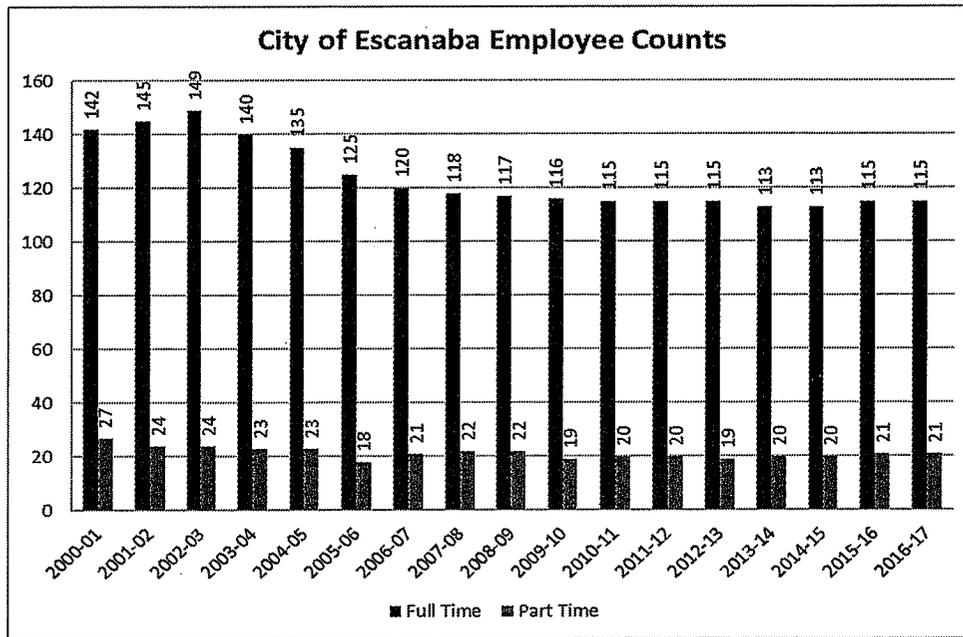
The proposed Marina Fund budget was \$239,998, representing a decrease of 1.4% over the current fiscal year. At the end of FY 2014-15, the Marina Fund balance was \$124,217, with a long-term debt obligation of \$279,794. At the end of FY 2015-16, projections show an estimated fund balance of \$144,027, with a long-term debt obligation of \$260,314. In the proposed FY 2016-17 proposed budget, a projected fund balance of \$130,029, with a long term debt obligation of \$239,649 is being proposed.

No rate increases were included in the proposed budget. However, the docks located within the Marina were reaching or exceeded their recommended normal service life. To address these types of concerns, the Harbormaster has been tasked with completing a debt restructuring plan and putting together a replacement, repair and improvement plan for future upgrades. The implementation of this plan will likely result in the necessity to increase future rates.

Annual 2016/17 Budget Work Session



Personnel and Staffing. Full-time staffing levels in the budget include 115 employees. Part-time staffing levels are at 21 employees. Seasonal employee levels will fluctuate throughout the year, depending on the operational needs of the various departments. Routinely, City Administration examines all job vacancies closely to ensure that our human resources are aligned with our operational needs and our financial means. All five (5) Collective Bargaining Units have agreements in place through June 30, 2017. Retirements of key personnel in the current fiscal year and into the next fiscal year are of concern. Any further loss of employees without replacement will most likely disrupt City operations and adversely affect current service levels.



Health Insurance. The proposed budget takes into account a health premium increase of 4.4% to 9.6% up from 3.7% - 4.7% in the current fiscal year budget, depending on coverage, as a result of a contractual price increase from the Michigan Conference of Teamsters. In the budget, employee health insurance premium contributions will continue to be 20% of premium costs.

Pension Obligations. Employees of the City of Escanaba were in one of four retirement systems. Department of Public Safety Officers, Command Staff, Chief(s) and Captain(s) hired before July 1, 2014, were enrolled in the Act 345 Defined Benefit Plan. Officers, Command Staff, Chief(s) and Captain(s) hired on or after July 1, 2014, were enrolled in a 457 Defined Contribution Retirement Plan. In 2005, the City began transitioning its new hire non-Public Safety staff to a 401 (a) Defined Contribution Retire Plan. The transition was complete in 2007, and all such employees now participated in that plan. Employees hired before the transition remain in the MERS Defined Benefit Retirement Plan. Additionally, the City did not carry any retiree health care benefit obligations. It should also be noted that Defined Benefit Plan funding levels continue to be impacted by fluctuating conditions in the financial markets. There was significant diversity of opinion with respect to actuarial assumptions used to calculate those funding levels. Future changes in assumptions are likely to have a material impact on calculated funding levels and on required contributions. This was something that was being monitored very closely.

Master Fee Schedule. Included with the proposed budget is a "Master Fee Schedule" for services that were provided to City of Escanaba residents and non-residents alike. The intent was to have the fees reviewed annually by the City Council and adopted by resolution (unless otherwise mandated by State or Federal law) as part of the budget approval process. While the primary mission of government was to satisfy community needs, many City services solely benefit specific individuals or businesses and are subject to separate fees. As a matter of practice, the City would continue the policy of not subsidizing activities of private interest through general tax and utility rate revenues. Fees that do not recover the cost of providing the service result in a subsidy, which shifts away from other critical and high priority programs that may not have similar cost recovery options.

Other Notable Recommended Improvements

Annually, the Escanaba Planning Commission was required by state law to prepare a recommended Capital Improvement Plan (included with budget) with public input and to submit that plan to the City Council. A capital improvement was any improvement and direct engineering cost which involved the construction, purchase, and/or renovation of a public way, space, building, structure or utility. Other than some of the improvements

Annual 2016/17 Budget Work Session

already stated, these notable improvements are also included in the upcoming fiscal year's Capital Improvement Plan and proposed budget include:

<u>Activity</u>	<u>Amount</u>
Downtown Market Place Neighborhood Playground (Ludington Street and South 15 th Street)	\$46,000
Downtown Parking Lot Improvements	\$27,500
Royce Park Basketball Court Resurfacing	\$10,000
Rose Park Tennis Court Resurfacing	\$10,000
Sidewalk Replacement	\$ 5,000
West Side Cross Country, Snow Shoeing and Recreational Trail Upgrades	\$ 5,000

Budget Schedule. The budget has been developed with input from the City employees, City Council, City Boards, Commissions, and Committees and the public. This input is invaluable in terms of identifying the needs and desires of the community. The following schedule of reviews/actions has or will take place:

March 25, 2016		Proposed Budget released to the City Council and to the public.
April 11, 2016	8:00 a.m.	Council Budget work sessions begin - City Hall.
April 12, 2016	8:00 a.m.	Council Budget work sessions continue - City Hall.
April 13, 2016	8:00 a.m.	Council Budget work sessions continue - City Hall – (If needed).
April 21, 2016	7:00 p.m.	(Regular Council Meeting) The Council will be asked to pass resolution setting May 5, 2016, as the fourth Public Hearing on the FY 2016-17 City Budget.
May 5, 2016	7:00 p.m.	(Regular Council Meeting) Public Hearing on FY 2016-17 City Budgets before the City Council.
May 19, 2016	7:00 p.m.	(Regular Council Meeting) Final Public Hearing and adoption on the FY 2016-17 City Budget.
May 26, 2016	8:00 a.m.	(Special Council Meeting) Second reading and adoption of the Tax Levy Ordinance and the Appropriations Ordinance will take place.
June 6, 2016	8:00 a.m.	(Special Council Meeting) Second reading and adoption of the Utility Ordinances will take place.

While it is my privilege to author this budget message, thanks must be given to the City Council, Department Heads, City employees, City Boards, Commission and Committee Members, and community members who committed themselves to assisting in this budget process. Collectively, as a team, I remain confident that we will continue to utilize our combined knowledge and experience in meeting the challenges that lay ahead in providing more efficient City services and growing the community economically. As City Manager, I appreciate and am fortunate to have a Council, community and dedicated employee support in providing the residents with the necessary resources, flexibility and funding which allows us all to live in a community that we can be proud of.

Electric Superintendent, Mike Furmanski – 9:00 a.m.

Mr. Furmanski reviewed the 2016/17 proposed City Electric Budget with Council. The following was discussed:

- Reviewed Sales Study, same as previous year;
- Reviewed equipment purchases;
- Pole change out program;
- Power Plant Insurance claim was yet to be determined, once received, would be

Annual 2016/17 Budget Work Session

brought to Council for approval;

- Reviewed LED replacement program;
- Reviewed proposed rates, current and future;
- Reviewed meter replacement program, and use of smart meters;
- Miscellaneous line item discussions;
- Reviewed proposed fee changes.

The time being 9:40 a.m., the Council recessed.

The Council came back into regular session at 9:48 a.m. and reviewed the following budgets.

Water/Wastewater Superintendent, Jeff Lampi – 9:48 a.m.

Mr. Lampi reviewed the following 2016/17 proposed Water/Wastewater budget items with Council:

Water Department:

- Rate increase proposed to change from 15% increase to a 6% rate increase;
- Flint crisis, would reflect increases to Municipal Governments State-wide;
- Discussed unfunded mandates, and increase in reporting;
- Reviewed water loss program;
- Discussed proposed leak detection program;
- Mixers in the Water Towers;
- Repairs to structures.

WasteWater Department:

- Discussed possible retirements;
- Infrastructure improvements;
- Industrial Waste Charges;
- Proposed Department Fee increases.

After discussion, Blasier moved, Sattem seconded, to approve the Water Department fee schedule for the lead and copper testing effective immediately.

Upon a call of the roll, the vote was as follows:

Ayes: Blasier, Sattem, Baribeau, Beauchamp, Tall

Nays: None

MOTION CARRIED.

Annual 2016/17 Budget Work Session

Community Preservation 10:30 a.m.

- Discussed feasibility of moving Code Enforcement to Public Safety;
- Reviewed proposed changes to nuisance complaint program;
- Reviewed Code Enforcement fees.

City Clerk

Clerk Office Budget:

- Propose fee increases.

Elections Budget:

- Proposed voting machines moved to next fiscal year;
- Movement of Precinct 4;
- Election Inspector salary increase.

Downtown Development Authority (DDA) – Edward Legault 11:00 a.m.

DDA Director Ed Legault reviewed the DDA Budget with Council and discussed the following budget line items:

- Façade Program and the Market Place Project;
- Community Police Program;
- Christmas and Marina Fest expenditures.

Other funds 11:12 a.m.

- Catherine Bonifas Fund;
- Brownfield Fund;
- Central Dispatch;
- Drug Enforcement;
- Farmers Home Grant;
- Gas Retirement Fund;
- Grants Fund;
- Health and Dental Insurance;
- Housing Rehab Fund;
- Land Development Fund;
- Motor Vehicle Fund;
- Office Equipment Fund;
- Parking Maintenance Fund;
- Risk Retention Fund;
- Sanitary Landfill Fund:
 - Discussed a Neighborhood Cleanup Program.

Annual 2016/17 Budget Work Session

- UDAG Fund.

The time being 11:45 p.m. Council Recessed to 12:30 p.m.

Public Safety Department, Ken Vanderlinden – 12:30 p.m.

Manager O'Toole and Public Safety Director Vanderlinden reviewed the following 2016/17 proposed budget items with Council:

- Provided a brief recap of the current budget year which included Staffing levels that remained the same, various mutual agreements, community policing, training needs obtained by Officers, Social Media programs, Angel Program and equipment purchases;
- Train the Trainer Program and Act 302-Public Safety Training;
- Discussed Overtime reduction program;
- Tracking crime within the City;
- UPSET;
- Dispatch Training.

Public Works/Engineer, Bill Farrell – 2:00 p.m.

Public Works Director/City Engineer Bill Farrell reviewed budgets he was responsible for and the following 2016/17 proposed budget items with Council:

- Request for Celebration – Flags;
- Request for Cross Walks;
- Request for Care of Trees and Shrubs;
- Request for Sidewalks;
- General Fund Public Works and Engineering budgets;
- Sanitary Landfill, and Landfill Road Clean-up;
- Solid Waste Collection;
- Composting Activities;
- Request for Recycling;
- Snowplowing of Alleys;
- Request for Parks;
- Request for Historical Museum;
- Alley Paving/Maintenance;
- Reviewed proposed Major/Local Streets;
- Crack/Chip Seal road improvements;
- Request for Storm Sewer and Roadside Drains;
- Request for Sweeping and Flushing;
- Request for Traffic Service;
- Request for Snow Plowing and Snow Removal;
- Request for Ice Control;
- Request for Administrative and Engineering;
- Reviewed Local Street Projects;

Annual 2016/17 Budget Work Session

- Reviewed Motor Vehicle and Equipment Fund and proposed purchases;
- Reviewed proposed fee schedule.

It was 2:20 p.m., After a short recess, the following funds were reviewed:

Human Resources Director/City Treasurer, Robert Valentine – 2:30 p.m.

Mr. Valentine, in accordance with Michigan Public Act 20, provided and reviewed with Council the annual Treasurer's Investment Summary, which included a review of annual investments, City portfolio, summary of gains and losses, and current listings of eligible depositories.

Blasier moved, Beauchamp seconded, to approve the acceptance of the City Treasurer's Annual Investment Report, Investment Policy Statement as of 12/31/2015, and list of depositories as required by Michigan Public Act 20.

Upon a call of the roll, the vote was as follows:

Ayes: Blasier, Beauchamp, Baribeau, Sattem, Tall
Nays: None

MOTION CARRIED.

Mr. Valentine reviewed the following 2016/17 proposed budget items with Council:

- Reviewed MERS Pension status and obligations;
- Reviewed Public Safety Pension status and obligations;
- All five Union contracts would expire next year;
- Human Resources and Treasurer's Department Budgets;
- Utility Billing Department;
- EDA Revolving Loan Fund;
- U.D.A.G. Revolving Loan Fund.

Hearing no further public comment and the time being 3:46 p.m., the Council recessed until 8:00 a.m., Tuesday, April 12, 2016.

Respectfully submitted,

Robert S. Richards, CMC
City Clerk

Approved: _____
Marc D. Tall, Mayor

**City of Escanaba
Special Council Meeting
Tuesday, April 12, 2016**

Pursuant to a meeting notice posted March 8, 2016, the Council of the City of Escanaba reconvened in special session in Room 101 of City Hall at 8:00 a.m., to continue the review and discussion of the proposed 2016/17 City Budget.

Present: Mayor Marc D. Tall, Council Members Patricia A. Baribeau, Ronald J. Beauchamp, Ralph B. Blasier, and Michael R. Sattem.

Absent: None

Also Present: City Manager James V. O'Toole, City Controller Becotte, and various City Department Heads.

GENERAL PUBLIC COMMENT

City resident Elizabeth Keller, and Library Board Member, spoke in support of the City Library 2016/17 Budget.

The following Department Heads presented their budgets:

Library Director, Carolyn Stacey

Manager O'Toole and Library Director Stacey reviewed the 2016/17 proposed Library Budget with Council. The following was reviewed:

- Overview of the Department, Library Strategic Planning process, daily programs, services, and technology's, and strategies the Library provides the community and Delta County;
- Reviewed various outreach programs with the Communities and County;
- Reviewed various projected revenues. Council Members suggested, continue to approach the County Board and ask again for a County Contribution for the City Library;
- Reviewed proposed fee schedule.

Council Members reviewed the following fund requests:

- City Council;
- City Manager;
- Request for Elections;
- City Controller;
- Auditors;
- City Attorney;
- Community Promotional;
- Request for Fourth of July and New Year's Celebrations;
- Request for Planning and Zoning;

Annual 2016/17 Budget Work Session - continued

- Request for Community Services;
- Request for Band.

Recreation, Kim Peterson – 8:45 a.m.

Recreation Director Peterson reviewed the following Department and budgets she was responsible for with Council:

- Overview of Departmental activities and Civic Center Improvements;
- Discussed ice skating activities and possible relocation of current rinks;
- Request for Civic Center, and Staffing;
- Request for Fourth of July/New Year's Eve;
- Request for Administration;
- Request for Summer Sports;
- Request for Wading Pool;
- Request for Winter Sports;
- Request for Beach, and Boat Launches;
- Request for Civic Center Activities;
- Reviewed proposed fee schedule.

Time was 9:30 a.m. the Council recessed until 9:40 a.m.

City Assessor, Daina Norden – 9:40 a.m.

Assessor Norden reviewed her Department budget with Council. The following was discussed:

- Tax Tribunal appointment and case updates;
- Overview of Board of Review amendments would be updated;
- Overview of Veteran Exemptions, and Personal property changes;
- Overview of City Revenues;
- Board of Review Budget.

Marina Fund - Larry Gravatt – 10:10 a.m.

Mr. Gravatt reviewed the Marina Budget with Council and discussed the following items:

- Reviewed Marina Fund-Income Statement, Dock fees, services;
- Reviewed needed Dock repairs and various maintenance;
- Discussed Permanent and Transient Boaters;
- Discussed Fuel /Oil Sales;
- Discussed City Property Yacht Club lease and possible future property use. Council Members asked for further information;

Annual 2016/17 Budget Work Session - continued

- Weed Harvester and Marina Weed Treatment Program;
- Harbor Advisory Board Status;
- Laundry Service Program;
- Reviewed proposed fee schedule.

Escanaba Building Authority – 10:52 a.m.

- Overview of the Budget

Capital Improvement Plan

- Reviewed proposed 2016/17 activity for the next fiscal year;
- Reviewed possible future programs. Priorities could change depending on the final outcome of the City Master Plan.

General Discussions:

Council Members further discussed and summarized the following proposed changes to the 2016-17 Fiscal year budget:

- Add 5,000 trash voucher program;
- Code Enforcement increase line item \$600 for phone;
- Engineering \$400 for clothing;
- Adopting water rate of 6%;
- Swapping Royce for Stevenson Park Basketball court repairs;
- Electric Fund non-union increase adjustment of \$12,500.

After a short recess, the following was discussed:

Council Members reviewed the proposed 2016/17 budget shortfall, and discussed increasing the annual Electric Fund transfer to the General Fund in order to not take funds from the General Fund Balance.

After further discussion, Blasier moved, Beauchamp seconded, to increase the transfer from Electric Fund to the General Fund from \$302,166 to \$765,790.

Upon a call of the roll. The vote was as follows:

Ayes: Blasier, Beauchamp, Baribeau, Sattem, Tall

Nays: None

MOTION CARRIED.

After review and discussion of proposed budgets, Blasier moved, Beauchamp seconded, to accept the 2016/17 Budget with the proposed amendments.

Upon a call of the roll, the vote was as follows:

Ayes: Blasier, Beauchamp, Baribeau, Sattem, Tall
Nays: None

MOTION CARRIED.

Hearing no further public comment and the time being 11:57 a.m., the Council adjourned.

Respectfully submitted,

Robert S. Richards, CMC
City Clerk

Approved: _____
Marc D. Tall, Mayor

NB#2
cc 4/21/16



Samuel C. Reese
Upper Hand Brewery
3525 Airport Road
Escanaba, MI 49829
(906) 280-5950

James V. O'Toole
Escanaba City Manager
410 Ludington Street
Escanaba, MI 49829
(906) 786-9402

To Mr. O'Toole and the Escanaba City Council:

Upper Hand Brewery requests authorization from the Escanaba City Council, in accordance with the TODS program administered by MDOT and Michigan Logos, Inc., to pursue and install tourist-oriented directional signage (TODS) at the proposed intersections of north- and southbound M-35 & Airport Road.

The MDOT TODS program requires that signs placed within municipal boundaries are authorized within that municipality's sign ordinance. Currently, the City of Escanaba Sign Ordinance in Section 2006.1.13 states that "official notices and government signs may be installed when authorized by a court, public body, or by the government." Formal and written approval by the Escanaba City Council for Upper Hand Brewery to participate in the TODS program would satisfy MDOT authorization requirements in lieu of rewriting or amending the ordinance, according to Mark Bott, Traffic and Safety Engineer for MDOT, and Mike Kovalchick, GM of Michigan Logos, Inc., the independent contractor responsible for administering the program.

The proposed two-part signs have standardized total measurements of six feet in width and three feet in height, including an upper six foot by one foot *Pure Michigan* header, and a lower six foot by two foot area with destination name, directional arrow, and distance in miles. Please see the attached photo of a representative tourist-oriented directional sign. The signs are installed up to 500 feet from the proposed intersection away from existing signs and obstructions as necessary. The signs are installed and maintained by Michigan Logos, Inc.

Thank you for your consideration and continued support of our business.

Samuel C. Reese
Production Manager, Upper Hand Brewery
A Division of Bell's Brewery, Inc.

6'

PURE MICHIGAN

Blue Horizon
Nursery & Gardens 7.5



3'



NB#3
CC 4/21/16

MEMORANDUM

To: Jim O'Toole
From: Mike Furmanski
Date: 13APR16
Re: 1 ton pickup truck recommendation

On March 4, we sent bid requests to 6 vendors for a new 1 ton 4X4 pickup truck with snow plow. Bids were received from 3 vendors. 1 of the vendors did not submit a bidder's bond, so their bid was eliminated. The lower of the 2 acceptable bids was still over the amount budgeted. We have an older plow that can be used on this truck, with some additional equipment purchases. By eliminating the plow costs from the bid, the purchase will be below budget.

The base bids (including the plow) were as follows:

Riverside Chevrolet	Silverado 3500 HD	\$35,634.80
Riverside Auto Sales, Inc.	RAM	\$40,426.00

Removing the plow from the Riverside Chevrolet bid results in a bid of \$29,539.80. I am recommending we purchase a 1 ton 4X4 pickup from Riverside Chevrolet of Escanaba, MI without a snow plow in the amount of \$29,539.80.

TRUCK ONLY: \$ 29,539.80

**CITY OF ESCANABA
RECORD OF BIDS**

DATE BIDS OPENED: 3/29/2016

DESCRIPTION OF ITEM: One (1) New 2016 One (1) Ton Four Wheel Drive Regular Cab Long Box Pickup Truck

NAME OF BIDDER	Price	Make	Model	Deliver Date	Check/ Bid/Bond
Riverside Chrysler	\$40,426. ⁰⁰	RAM	8-ft box 3500 Reg cab	8-12 weeks	Cashiers ck
Riverside Chevrolet	\$35,634. ⁸⁰	Chevrolet	Silverado 3500 HD	on order	Cashiers ck
Signature Ford Lincoln	\$31,654. ⁰⁰	Ford	F350	order by 4-1-16 NO EXCEPTIONS 10 to 12 wks ARO	NONE

PRESENT: *Bob Ruben* *Crystal Martin*

BIDDER'S PROPOSAL

DATE: March 23, 2016

WE, THE UNDERSIGNED, AGREE TO FURNISH THE CITY OF ESCANABA, MICHIGAN, ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK, IN ACCORDANCE WITH THE ATTACHED MINIMUM SPECIFICATIONS, WHICH ARE PART OF THIS PROPOSAL, AT THE FOLLOWING PRICE:

ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

\$ 35634.80

MAKE: Chevrolet

MODEL: Silverado 3500 HD

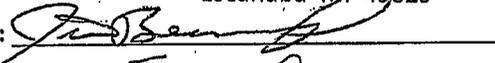
DELIVERY DATE: on order

**CERTIFIED CHECK, CASHIER'S CHECK OR
BIDDER'S BOND ENCLOSED IN THE
AMOUNT OF:
(MUST BE INCLUDED TO QUALIFY)**

\$ 3563.00

SUBMITTED BY:

FIRM: Riverside Chevrolet Buick
GMC Cadillac
ADDRESS: 5273 Hwy 2 & 41
Escanaba MI 49829

BY: 

PRINTED: Jim Beauchamp

TITLE: Sales representative

PHONE: 906 786 5020 FAX: 906 786 2459

SPECIFICATIONS FOR ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

MINIMUM SPECIFICATIONS

SPECIFICATIONS PROPOSED

- | | | |
|------|--|-------------------------|
| I. | ENGINE | |
| | A. 8 CYLINDER ENG (GASOLINE) | XXXX _____ |
| | B. ANTI-FREEZE TO -35° C | XXXX _____ |
| | C. 12 VOLT H.D. ALTERNATOR | XXXX _____ |
| | D. 12 VOLT HEAVY DUTY BATTERY | XXXX _____ |
| II. | TRANSMISSION | |
| | A. AUTOMATIC | XX _____ |
| | B. TRANSMISSION COOLER | XX _____ |
| III. | RUNNING GEAR | |
| | A. POWER STEERING | XXXXXX _____ |
| | B. POWER BRAKES | XXXXXX _____ |
| | C. STD WHEEL BASE | XXXXXX _____ |
| | D. STD GVW | XXXXXX _____ |
| | E. SINGLE REAR AXLE | XXXXXX _____ |
| | F. MIN 3:73 REAR AXLE RATIO | XXXXXX _____ |
| | G. STD TIRES WITH FULL SIZE SPARE | XXXXXX _____ |
| IV. | BODY | |
| | A. HEAVY DUTY VINYL SEATS | XXXX _____ |
| | B. BACK UP ALARM AND LIGHTED BEACON | XXXX _____ |
| | C. DUAL MULTI SPEED WIPERS/WASHERS | XXXX _____ |
| | D. HEAVY DUTY HEATER AND DEFROSTER | XXXX _____ |
| | E. EXTERIOR BELOW EYE LINE SWING AWAY MIRRORS | XXXX _____ |
| | F. AM-FM RADIO | XXXX _____ |
| | G. GUAGES: TEMP, OIL PRESSURE, AMP | XXXX _____ |
| | H. FACTORY TOWING PACKAGE TO INCLUDE TRANSMISSION COOLER, TRAILER WIRING, HITCH, ETC | XX _____ |
| | I. SNOW PLOW PACKAGE | XX _____ |
| | J. MIN. 9 FOOT BLADE, V-PLOW, INSTALLED ON TRUCK. | XXXXXX _____ |
| | - LIGHT BAR | XXXXXX _____ |
| | - JOYSTICK CONTROL | XXXXXX _____ |
| | - QUICK ON/OFF SYSTEM | XXXXXX _____ |
| | - 1/2" X 6" CUTTING EDGE | XXXXXX _____ |
| | - 11 GAUGE MOLDBOARD | XXXXXX _____ |
| | - WITH ADJUSTABLE SHOE | XXXXXX _____ |
| | J. VEHICLE IS TO BE PAINTED "SCHOOL BUS YELLOW" FROM FACTORY AND DELIVERED TO THE CITY OF ESCANABA READY FOR USE. | _____ |
| | K. SERVICE REPAIR MANUALS / CD TO BE SUPPLIED WITH VEHICLE. THIS IS TO INCLUDE ELECTRICAL / CHASSIS INFORMATION. | _____ |

Prepared By:
administrator

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

PRICING SUMMARY

PRICING SUMMARY - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

	<u>MSRP</u>	<u>Invoice</u>
Base Price	\$37,010.00	\$34,789.40
Total Options:	\$940.00	\$855.40
Vehicle Subtotal	\$37,950.00	\$35,644.80
Advert/Adjustments	\$0.00	\$0.00
Destination Charge	\$1,195.00	\$1,195.00
GRAND TOTAL	\$39,145.00	\$36,839.80

Discount (7300.00)

Plow Installed 6095.00

\$ 35634.80

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 429.0, Data updated 3/8/2016
©Copyright 1986-2005 Chrome Systems Corporation. All rights reserved.

Customer File:

Prepared By:
administrator

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
CK35903	2016 Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" Work Truck	\$37,010.00	\$34,789.40

SELECTED VEHICLE COLORS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
GVWR			
C7A	GVWR, 10,000 LBS. (4536 KG) WITH SINGLE REAR WHEELS (STD) (Requires *35743, C35943, *35953 or *35903 models and (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous engine. Requires (AY0) single-stage air bags.)	\$0.00	\$0.00
BODY CODE			
E63	PICKUP BOX (STD)	\$0.00	\$0.00
SUSPENSION PKG			
Z85	SUSPENSION PACKAGE, STANDARD includes 51mm twin tube shock absorbers and 33mm front stabilizer bar (STD)	\$0.00	\$0.00
EMISSIONS			
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00	\$0.00
ENGINE			

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GM AutoBook, Data Version: 429.0, Data updated 3/8/2016
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Customer File:

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

<u>CATEGORY</u>			<u>MSRP</u>	<u>Invoice</u>
<u>Code</u>	<u>Description</u>			
ENGINE				
L96	ENGINE, VORTEC 6.0L VARIABLE VALVE TIMING V8 SFI E85-COMPATIBLE, FLEXFUEL capable of running on unleaded or up to 85% ethanol (360 hp [268.4 kW] @ 5400 rpm, 380 lb-ft of torque [515.0 N-m] @ 4200 rpm) (STD) (Does not include E85 capability with (ZW9) pickup box delete.)		\$0.00	\$0.00
TRANSMISSION				
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, HEAVY-DUTY, ELECTRONICALLY CONTROLLED with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD) (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)		\$0.00	\$0.00
AXLE				
GT5	REAR AXLE, 4.10 RATIO (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)		\$0.00	\$0.00
PREFERRED EQUIPMENT GROUP				
1WT	1WT PREFERRED EQUIPMENT GROUP includes standard equipment		\$0.00	\$0.00
WHEELS				
PYT	WHEELS, 18" (45.7 CM) PAINTED STEEL includes 18" x 8" (45.7 cm x 20.3 cm) steel spare wheel. Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (STD) (Requires single rear wheels, (QGM) LT265/70R18E all-terrain, blackwall tires or (QWF) LT265/70R18E all-season, blackwall tires.)		\$0.00	\$0.00
TIRES				
QWF	TIRES, LT265/70R18E ALL-SEASON, BLACKWALL (STD) (Requires single rear wheels.)		\$0.00	\$0.00
SEAT TYPE				
AE7	SEATS, FRONT 40/20/40 SPLIT-BENCH, 3-PASSENGER, DRIVER AND FRONT PASSENGER RECLINE with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manually adjustable driver lumbar. (STD) (Upgradeable to (AZ3) front 40/20/40 split-bench seat.)		\$0.00	\$0.00

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Customer File:

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
SEAT TRIM			
H2Q	DARK ASH, VINYL SEAT TRIM with Jet Black interior accents	\$0.00	\$0.00
RADIO			
IO3	AUDIO SYSTEM, 4.2" DIAGONAL COLOR DISPLAY, AM/FM STEREO with USB port and auxiliary jack (Not available with (AZ3) 40/20/40 split-bench seat. Upgradeable to (IOB) 7" diagonal color display radio with Chevrolet MyLink.) (STD)	\$0.00	\$0.00
ADDITIONAL EQUIPMENT			
VYU	SNOW PLOW PREP PACKAGE includes power feed for backup and roof emergency light, (KW5) 220-amp alternator with gas or diesel engine, forward lamp wiring harness, (TRW) provision for cab roof mounted lamp/beacon, (NZZ) underbody shields and Heavy-Duty front-springs (Only available on 4WD models. Upgradeable to (KHB) dual, 150 amps and 220 amps each alternators with (LML) Duramax 6.6L Turbo Diesel V8 engine.)	\$385.00	\$350.35
KW5	ALTERNATOR, 220 AMPS (Included with (VYU) Snow Plow Prep Package when ordered with gas or diesel engines.)	INC	INC
JL1	TRAILER BRAKE CONTROLLER, INTEGRATED (If (ZW9) pickup box delete or (9J4) rear bumper delete is ordered (JL1) trailer brake controller is deleted and available to order as a free flow option.)	\$0.00	\$0.00
NZZ	UNDERBODY SHIELD, FRAME-MOUNTED SHIELDS includes front underbody shield starting behind front bumper and running to first cross-member, protecting front underbody, oil pan, differential case and transfer case (Included with (VYU) Snow Plow Prep Package.)	INC	INC
N79	WHEEL, 18" X 8" (45.7 CM X 20.3 CM) FULL-SIZE, STEEL SPARE Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (Requires single rear wheels. Included with (E63) pickup box. Available to order when (ZW9) pick-up box delete is ordered.)	\$0.00	\$0.00
TRW	PROVISION FOR CAB ROOF-MOUNTED LAMP/BEACON provides an instrument panel-mounted switch and electrical wiring tucked beneath the headliner for a body upfitter to connect a body-mounted warning or emergency lamp (Included with (VYU) Snow Plow Prep Package.)	INC	INC

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Customer File:

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
ADDITIONAL EQUIPMENT			
AY0	AIR BAGS, SINGLE-STAGE FRONTAL AND THORAX SIDE-IMPACT, DRIVER AND FRONT PASSENGER, AND HEAD CURTAIN SIDE-IMPACT, FRONT AND REAR OUTBOARD SEATING POSITIONS (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)	\$395.00	\$359.45
SPECIAL EQUIPMENT OPTIONS			
SFW	BACKUP ALARM CALIBRATION This calibration will allow installation of an aftermarket back up alarm. (Not available with SEO (8S3) back-up alarm or (UY2) trailer wiring provisions. Included with (ZW9) pickup box delete.)	\$10.00	\$9.10
TGK	SPECIAL PAINT, SOLID, ONE COLOR All normally body colored non-sheet metal parts will be Black. May require extended lead time. Door handles and mirrors will be grain Black. Deletes standard/package body side moldings.	\$0.00	\$0.00
01U	SPECIAL PAINT	\$0.00	\$0.00
9W3	PAINTS, SOLID, WHEATLAND YELLOW All normally body colored non-sheet metal parts will be flat Black. Bumper top cap will be gloss Black. Door handles and mirrors will be grain Black. Deletes standard/package body-side moldings. (Requires (TGK) Special Paint and (01U) Special Paint.)	\$150.00	\$136.50
OPTIONS TOTAL		\$940.00	\$855.40

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Customer File:

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

ENTERTAINMENT

- Audio system, 4.2" Diagonal Color Display, AM/FM stereo with USB port and auxiliary jack (Not available with (AZ3) 40/20/40 split-bench seat. Upgradeable to (IOB) 7" diagonal color display radio with Chevrolet MyLink.) (Upgradeable to (IOB) 7" diagonal color display radio with Chevrolet MyLink.)
- Audio system feature, 4-speaker system system on Regular Cab models

EXTERIOR

- Wheels, 18" (45.7 cm) painted steel includes 18" x 8" (45.7 cm x 20.3 cm) steel spare wheel. Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (Requires single rear wheels, (QGM) LT265/70R18E all-terrain, blackwall tires or (QWF) LT265/70R18E all-season, blackwall tires.)
- Tires, LT265/70R18E all-season, blackwall (Requires single rear wheels.)
- Wheel, 18" x 8" (45.7 cm x 20.3 cm) full-size, steel spare Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (Requires single rear wheels. Included with (E63) pickup box. Available to order when (ZW9) pick-up box delete is ordered.)
- Tire carrier lock keyed cylinder lock that utilizes same key as ignition and door (Not included when (ZW9) pickup box delete or (9J4) rear bumper delete is ordered.)
- Bumper, front chrome
- Bumper, rear chrome with bumper CornerSteps
- CornerStep, rear bumper
- Grille surround, chrome
- Headlamps, halogen projector-beam
- Lamps, cargo area, cab mounted with switch on center switch bank
- Mirrors, outside high-visibility vertical trailering, Black with manual folding and extension and lower convex spotter glass
- Glass, solar absorbing, tinted
- Door handles, Black
- Tailgate and bed rail protection caps, top
- Tailgate, locking, utilizes same key as ignition and door (Not available with (AQQ) Remote Keyless Entry.)

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Customer File:

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

INTERIOR

- Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manually adjustable driver lumbar. (Upgradeable to (AZ3) front 40/20/40 split-bench seat.)
- Seat trim, Vinyl
- Floor covering, Graphite-colored rubberized-vinyl
- Steering wheel
- Steering column, manual Tilt-Wheel
- Instrumentation, 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure
- Driver Information Center 3.5-inch diagonal monochromatic display, provides warning messages and basic vehicle information
- Door locks, power
- Cruise control, steering wheel-mounted
- Air conditioning, single-zone
- Assist handle, front passenger and driver on A-pillars

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Customer File:

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

MECHANICAL

- Engine, Vortec 6.0L Variable Valve Timing V8 SFI E85-compatible, FlexFuel capable of running on unleaded or up to 85% ethanol (360 hp [268.4 kW] @ 5400 rpm, 380 lb-ft of torque [515.0 N-m] @ 4200 rpm) (Does not include E85 capability with (ZW9) pickup box delete.)
- Transmission, 6-speed automatic, heavy-duty, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)
- Rear axle, 4.10 ratio (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)
- Suspension Package, Standard includes 51mm twin tube shock absorbers and 33mm front stabilizer bar
- Pickup box
- GVWR, 10,000 lbs. (4536 kg) with single rear wheels (Requires *35743, C35943, *35953 or *35903 models and (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous engine. Requires (AY0) single-stage air bags.)
- Air cleaner, high-capacity
- Transfer case, with floor-mounted shifter (Included with 4WD models only.)
- Differential, heavy-duty locking rear
- Four wheel drive
- Trailering equipment Trailering hitch platform 2.5" with a 2.0" insert for HD, 7-wire harness with independent fused trailering circuits mated to a 7-way sealed connector to hook up parking lamps, backup lamps, right and left turn signals, an electric brake lead, battery and a ground, The trailer connector also includes the 4-way for use on trailers without brakes - park, brake/turn lamps (Will be deleted if (ZW9) pickup box delete or (9J4) rear bumper delete is ordered.)
- Cooling, external engine oil cooler
- Cooling, auxiliary external transmission oil cooler
- Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr maintenance-free with rundown protection and retained accessory power
- Alternator, 150 amps
- Trailer brake controller, integrated (If (ZW9) pickup box delete or (9J4) rear bumper delete is ordered (JL1) trailer brake controller is deleted and available to order as a free flow option.)

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Customer File:

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

- Recovery hooks, front, frame-mounted, black
- Frame, fully-boxed, hydroformed front section
- Chassis, single rear wheel
- Steering, Recirculating ball with smart flow power steering system
- Brakes, 4-wheel antilock, 4-wheel disc with DuraLife brake rotors (Requires single rear wheels.)
- Exhaust, aluminized stainless-steel muffler and tailpipe

SAFETY

- StabiliTrak, stability control system with Proactive Roll Avoidance and traction control includes electronic trailer sway control and hill start assist
- Daytime Running Lamps with automatic exterior lamp control
- Air bags, single-stage frontal and thorax side-impact, driver and front passenger, and head curtain side-impact, front and rear outboard seating positions (Not available with (ZW9) pickup box delete. Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bags, frontal, driver and right front passenger, single stage (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bag deactivation switch, frontal passenger-side (On Double Cab and Regular Cab models only.)
- OnStar, delete also deletes driver information center compass.
- Tire Pressure Monitoring System (does not apply to spare tire) (Included and only available with (C7A) 10,000 lb. (4536 kg) GVWR.)

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Customer File:

Prepared By:
administrator

2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

WARRANTY INFORMATION

WARRANTY INFORMATION -2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

WARRANTY

Basic:

3 Years/36,000 Miles

Drivetrain:

5 Years/60,000 Miles

HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion:

3 Years/36,000 Miles

Rust-Through

6 Years/100,000 Miles

Roadside Assistance:

5 Years/60,000 Miles

HD Duramax Diesel: 5 Years/100,000 Miles; Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance:

2 Years/24,000 Miles

2 visits

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Customer File:

BIDDER'S PROPOSAL

DATE: 3-17-16

WE, THE UNDERSIGNED, AGREE TO FURNISH THE CITY OF ESCANABA, MICHIGAN, ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK, IN ACCORDANCE WITH THE ATTACHED MINIMUM SPECIFICATIONS, WHICH ARE PART OF THIS PROPOSAL, AT THE FOLLOWING PRICE:

ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

\$ 40,426.⁰⁰

MAKE: RAM

MODEL: 3500 Regular Cab w/ 8' box

DELIVERY DATE: 8-12 weeks from order date

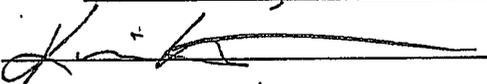
**CERTIFIED CHECK, CASHIER'S CHECK OR
BIDDER'S BOND ENCLOSED IN THE
AMOUNT OF:
(MUST BE INCLUDED TO QUALIFY)**

\$ 4,042.60

SUBMITTED BY:

FIRM: Riverside Auto Sales, Inc

ADDRESS: 2511 Ludington st.

BY: 

PRINTED: Kevin Angsten

TITLE: Sales Manager

PHONE: (906) 786-6834 FAX: (906) 786-1998

SPECIFICATIONS FOR ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

MINIMUM SPECIFICATIONS

SPECIFICATIONS PROPOSED

<p>I. ENGINE</p> <p>A. 8 CYLINDER ENG (GASOLINE)</p> <p>B. ANTI-FREEZE TO -35° C</p> <p>C. 12 VOLT H.D. ALTERNATOR</p> <p>D. 12-VOLT HEAVY DUTY BATTERY</p>	<p>5.7 V-8</p> <hr/> <p>✓</p> <hr/> <p>✓</p> <hr/> <p>✓</p> <hr/>
<p>II. TRANSMISSION</p> <p>A. AUTOMATIC</p> <p>B. TRANSMISSION COOLER</p>	<hr/> <p>✓</p> <hr/> <p>✓</p> <hr/>
<p>III. RUNNING GEAR</p> <p>A. POWER STEERING</p> <p>B. POWER BRAKES</p> <p>C. STD WHEEL BASE</p> <p>D. STD GVW</p> <p>E. SINGLE REAR AXLE</p> <p>F. MIN 3:73 REAR AXLE RATIO</p> <p>G. STD TIRES WITH FULL SIZE SPARE</p>	<hr/> <p>✓</p> <hr/> <p>✓</p> <hr/> <p>✓</p> <hr/> <p>✓</p> <hr/> <p>✓</p> <hr/> <p>✓</p> <hr/> <p>N/A - spare</p> <hr/>
<p>IV. BODY</p> <p>A. HEAVY DUTY VINYL SEATS</p> <p>B. BACK UP ALARM AND LIGHTED BEACON</p> <p>C. DUAL MULTI SPEED WIPERS/WASHERS</p> <p>D. HEAVY DUTY HEATER AND DEFROSTER</p> <p>E. EXTERIOR BELOW EYE LINE SWING AWAY MIRRORS</p> <p>F. AM-FM RADIO</p> <p>G. GUAGES: TEMP, OIL PRESSURE, AMP</p> <p>H. FACTORY TOWING PACKAGE TO INCLUDE TRANSMISSION COOLER, TRAILER WIRING, HITCH, ETC</p> <p>I. SNOW PLOW PACKAGE</p> <p>I. MIN. 9 FOOT BLADE, V-PLOW, INSTALLED ON TRUCK.</p> <p style="padding-left: 40px;">LIGHT BAR</p> <p style="padding-left: 40px;">JOYSTICK CONTROL</p> <p style="padding-left: 40px;">QUICK ON/OFF SYSTEM</p> <p style="padding-left: 40px;">½" X 6" CUTTING EDGE</p> <p style="padding-left: 40px;">11 GAUGE MOLDBOARD WITH ADJUSTABLE SHOE</p> <p>J. VEHICLE IS TO BE PAINTED "SCHOOL BUS YELLOW" FROM FACTORY AND DELIVERED TO THE CITY OF ESCANABA READY FOR USE.</p> <p>K. SERVICE REPAIR MANUALS / CD TO BE SUPPLIED WITH VEHICLE. THIS IS TO INCLUDE ELECTRICAL / CHASSIS INFORMATION.</p>	<hr/> <p>✓</p> <hr/> <p>Through Badger Auto Sales</p> <hr/> <p>↓</p> <hr/> <p>↓</p> <hr/> <p>↓</p> <hr/> <p>Low availability</p> <hr/> <p>✓</p> <hr/>

Allow 8-12 weeks to order

page 1 of 4

RIVERSIDE AUTO SALES INC
 2511 LUDINGTON ST
 ESCANABA, MI 498291330

Configuration Preview

Date Printed: 2016-03-15 1:20 PM VIN: Quantity: 1
 Estimated Ship Date: VON: Status: BA - Pending order

Sold to: RIVERSIDE AUTO SALES INC (63720)
 2511 LUDINGTON ST
 ESCANABA, MI 498291330

Ship to: RIVERSIDE AUTO SALES INC (63720)
 2511 LUDINGTON ST
 ESCANABA, MI 498291330

Vehicle: 2016 3500 REG TRADESMAN 4X4 (140 IN WB 8 FT 0 IN Box) (D28L62)

	Sales Code	Description	MSRP(USD)	FWP(USD)
Model:	D28L62	3500 REG TRADESMAN 4X4 (140 IN WB 8 FT 0 IN Box)	35,405	33,577
Package:	26A	Customer Preferred Package 26A	0	0
	EZC	5.7L V8 HEMI VVT Engine	0	0
	DFF	6-Spd Automatic 66RFE Transmission	0	0
Paint/Seat/Trim:	P64	Low Vol Light Cream School Bus Yellow	450	383
	APA	Monotone Paint	0	0
	*TX	HD Vinyl 40/20/40 Split Bench Seat	0	0
	-X8	Black/Diesel Gray	0	0
Options:	LHL	Auxiliary Switches - I/P Mounted	130	111
	BAJ	220 Amp Alternator	100	85
	YEP	Manuf Statement of Origin	0	0
	XHC	Trailer Brake Control	280	238
	DME	3.73 Rear Axle Ratio	0	0
	AHD	Heavy Duty Snow Plow Prep Group	135	115
	XXS	Uptfitter Electronic Module (VSIM)	325	276
	5N6	Easy Order	0	0
	142	Zone 42-Detroit	0	0
	4EX	Sales Tracking	0	0
Discounts:	YG2	5.2 Additional Gallons of Gas	0	12
Destination Fees:			1,195	1,195

HB: 1,144 Total Price: 39,315 37,093
 FFP: 36,797 - 600
 EP: 35,438

Order Type: Retail PSP Month/Week:
 Scheduling Priority: 4-Dealer Order Build Priority: 99
 Customer Name:
 Customer Address:

Instructions:

36,493
 - 2,500

 33,993
 + 210 *part*

 \$ 34,203
 + 5,714 *plow*
 + 509 *list*

 \$ 40,426 *00*

Total for Truck w/ plow, Light, Back-up Beeper Installed

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

2 of 4

BADGER AUTO REPAIR, INC.

750 Coolidge Avenue

Niagara, WI. 54151

Phone: 715-251-1919 Fax: 715-251-1465

ESTIMATE #

034478

ESTIMATE FOR SERVICES

Estimate Date : 03/15/2016

Riversided Auto Sales

2511 Ludington Street

Escanaba, MI 49829

Office: 906-786-6834 Kevin

2016 Dodge -

Lic # : - MI

Odometer In: 0

VIN # :

Part Description / Number	Qty	Sale	Ext	Labor Description	Extended
2016 MUNICIPAL DISCOUNT CITY	1.00	-450.00	-450.00		
9.2 POWER-V-DXT PLOW INSTALLED JOYSYICK	1.00	6,000.00	6,000.00		
DXT PLOW SHOES	4.00	41.00	164.00		

Parts/Supplies: 5,714.00

Labor: 0.00

Total: \$ 5,714.00

Motor vehicle repair practices are regulated by chapter ATCP 132, Wis. Adm. Code, administered by the Bureau of Consumer Protection, Wisconsin Dept. of Agriculture, Trade and Consumer Protection, P.O. Box 8911, Madison, Wisconsin 53708-8911

This vehicle received without face to face customer contact.

Shop Representative _____

YOU ARE ENTITLED TO A PRICE ESTIMATE FOR THE REPAIRS YOU HAVE AUTHORIZED. THE REPAIR PRICE MAY BE LESS THAN THE ESTIMATE, BUT WILL NOT EXCEED THE ESTIMATE WITHOUT YOUR PERMISSION. YOUR SIGNATURE WILL INDICATE YOUR ESTIMATE SELECTION.

1. I request an estimate in writing before you begin repair

2. Please proceed with repairs, but call me before continuing if the price will exceed \$ _____

3. I do not want an estimate _____

Do you want the replaced parts you are entitled to? Yes No

Payment will be made by Cash Check Credit Card Charge

Call when vehicle is ready Yes No

Having authority to do so I hereby order the above products and services, parts and labor and grant permission to you and/or your employees to operate the vehicle described for the purpose of testing and/or inspection. I agree to pay cash when the work is completed or to pay on other terms satisfactory to you. Until paid in full, the amount owing on this work shall constitute a lien on the motor vehicle. If collection is made by suit or otherwise, I agree to pay storage and collection and reasonable attorney's fees.

Customer Sign: _____

Date: _____

3024

BADGER AUTO REPAIR, INC.

750 Coolidge Avenue
Niagara, WI. 54151

Phone: 715-251-1919 Fax: 715-251-1465

Sub Estimate For Order #

034478

ESTIMATE FOR SERVICES

Estimate Date : 03/15/2016

Riversided Auto Sales
2511 Ludington Street
Escanaba, MI 49829
Office: 906-786-6834 Kevin

2016 Dodge -

Lic # : - MI

Odometer In: 0

VIN # :

Part Description / Number	Qty	Sale	Ext	Labor Description	Extended
LED MINI LIGHT BAR	1.00	198.00	198.00	INSTALL LIGHT BAR BACK UP ALARM & MATALLS	248.00
BACK UP ALARM	1.00	58.80	58.80		
Shop Supplies			4.96		

Parts/Supplies: 261.76

Labor: 248.00

Total: \$ 509.76

Motor vehicle repair practices are regulated by chapter ATCP 132, Wis. Adm. Code, administered by the Bureau of Consumer Protection, Wisconsin Dept. of Agriculture, Trade and Consumer Protection, P.O. Box 8911, Madison, Wisconsin 53708-8911

This vehicle received without face to face customer contact.

Shop Representative

YOU ARE ENTITLED TO A PRICE ESTIMATE FOR THE REPAIRS YOU HAVE AUTHORIZED. THE REPAIR PRICE MAYBE LESS THAT THE ESTIAMTE, BUT WILL NOT EXCEED THE ESTIMATE WITHOUT YOUR PERMISSION. YOUR SIGNATURE WILL INDICATE YOUR ESTIMATE SELECTION.

1. I request an estimate in writing before you begin repair

2. Please proceed with repairs, but call me before continuing if the price will exceed \$ _____

3. I do not want an estimate _____

Do you want the replaced parts you are entitled to? Yes No

Payment will be made by Cash Check Credit Card Charge

Call when vehicle is ready Yes No

Customer Sign: _____
Date: _____

4 of 4

BIDDER'S PROPOSAL

DATE: 3-25-2016

WE, THE UNDERSIGNED, AGREE TO FURNISH THE CITY OF ESCANABA, MICHIGAN, ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK, IN ACCORDANCE WITH THE ATTACHED MINIMUM SPECIFICATIONS, WHICH ARE PART OF THIS PROPOSAL, AT THE FOLLOWING PRICE:

ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

\$ 31,654.00 (ea)

MAKE: FORD

MODEL: F350

DELIVERY DATE: 10-12 WEEKS A.R.O.
(APPROXIMATELY)

ORDER MUST
BE PLACED BY
4-1-2016.
NO EXCEPTIONS
PER FORD MOTOR
COMPANY

CERTIFIED CHECK, CASHIER'S CHECK OR
BIDDER'S BOND ENCLOSED IN THE
AMOUNT OF:
(MUST BE INCLUDED TO QUALIFY)

\$ 0

SUBMITTED BY:

FIRM: SIGNATURE FORD-LINCOLN

ADDRESS: 1960 E. MAIN ST. OWASSO, MI 48867

BY: WJ Campbell

PRINTED: WILLIAM J. CAMPBELL JR

TITLE: FLEET & GOVERNMENT SALES MANAGER

PHONE: 869-923-5338 FAX: 517-625-5832

EXT. 229

STATE OF MICHIGAN
& MACOMB COUNTY
CONTRACT HOLDER.
DO NOT FEEL IT IS
NECESSARY TO HAVE
A BID BOND FOR
(1) VEHICLE BID.

SPECIFICATIONS FOR ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

MINIMUM SPECIFICATIONS

SPECIFICATIONS PROPOSED

I. ENGINE	
A. 8 CYLINDER ENG (GASOLINE)	YES
B. ANTI-FREEZE TO -35° C	YES
C. 12 VOLT H.D. ALTERNATOR	YES
D. 12 VOLT HEAVY DUTY BATTERY	YES
II. TRANSMISSION	
A. AUTOMATIC	YES
B. TRANSMISSION COOLER	YES
III. RUNNING GEAR	
A. POWER STEERING	YES
B. POWER BRAKES	YES
C. STD WHEEL BASE	YES
D. STD GVW	YES
E. SINGLE REAR AXLE	YES
F. MIN 3:73 REAR AXLE RATIO	YES
G. STD TIRES WITH FULL SIZE SPARE	YES
IV. BODY	
A. HEAVY DUTY VINYL SEATS	YES
B. BACK UP ALARM AND LIGHTED BEACON	YES
C. DUAL MULTI SPEED WIPERS/WASHERS	YES
D. HEAVY DUTY HEATER AND DEFROSTER	YES
E. EXTERIOR BELOW EYE LINE SWING AWAY MIRRORS	YES
F. AM-FM RADIO	YES
G. GUAGES: TEMP, OIL PRESSURE, AMP	YES
H. FACTORY TOWING PACKAGE TO INCLUDE TRANSMISSION COOLER, TRAILER WIRING, HITCH, ETC	YES
I. SNOW PLOW PACKAGE	YES
I. MIN. 9 FOOT BLADE, V-PLOW, INSTALLED ON TRUCK.	YES
LIGHT BAR	YES
JOYSTICK CONTROL	YES
QUICK ON/OFF SYSTEM	YES
1/2" X 6" CUTTING EDGE	YES
11 GAUGE MOLDBOARD WITH ADJUSTABLE SHOE	YES
J. VEHICLE IS TO BE PAINTED "SCHOOL BUS YELLOW" FROM FACTORY AND DELIVERED TO THE CITY OF ESCANABA READY FOR USE.	<p>No/SCHOOL BUS YELLOW CUT OFF FOR 2016 MODEL YEAR SEE ATTACHED AVAILABLE COLORS</p>
K. SERVICE REPAIR MANUALS / CD TO BE SUPPLIED WITH VEHICLE. THIS IS TO INCLUDE ELECTRICAL / CHASSIS INFORMATION.	YES

PLEASE COMPLETE AND RETURN THE SPECIFICATIONS FORM SUPPLIED.
ANY QUESTIONS REGARDING THESE SPECIFICATIONS SHOULD BE DIRECTED TO:

KEITH MARENGER
MAINTENANCE SUPERINTENDENT
CITY OF ESCANABA
ESCANABA, MI 49829
TELEPHONE: (906) 786-1842

Macomb Co# 71-15. T.10
2016 F-350 SRW Models
Reg. Cab, SuperCab, Crew Cab
Major Standard Equipment

Powertrain/Functional

- Alternator, Heavy Duty – 157-amps
- Alternator, Extra Heavy Duty – 200-amps (Diesel)
- Battery, Diesel engine, 750 CCA, 78-AH, dual
- Battery, Gas engine, 650 CCA, 72-AH
- Brakes – 4-Wheel Anti-lock Braking System
- Engine– 6.2L 2-Valve SOHC EFI modular V8 gas (Flex Fuel)
- Fuel Tank, 35 Gallon (Gas Engine)
- Fuel Tank, 26 Gallon (Diesel Engine)– 137", – 142" & 156" Wheelbase
- Fuel Tank, 37.5 Gallon (Diesel Engine) – 158" & 172" Wheelbase
- Rear axle – Non-Limited Slip
- Stationary Elevated Idle Control
- Stabilizer bar – front
- Stationary Elevated Idle Control (SEIC)
- Steering – power
- Steering damper
- Tire Pressure Monitoring System (TPMS)
- Trailer Tow Package – 7-wire harness w/relays & 7/4-pin connector
- Transmission – 6-speed SelectShift™ Automatic O/D

Exterior

- "3-Blink" lane change signal
- Bumpers – front & rear, black painted
- Fender vents – front
- Front License Plate Bracket
- Glass – solar tinted
- Grille – Black painted
- Handles – door & tailgate, black
- Headlamps – dual beam jewel effect
- Jack – 2-Ton mechanical
- Mirrors – Manual Telescoping Trailer Tow Mirrors w/Manual Glass
- Moldings, tailgate and box rail
- Pickup box – partitionable & stackable
- Spare tire, wheel, lock & frame-mounted carrier
- Stop light – high-mounted
- Tailgate – removable w/key lock, black handle and TailGate Assist™
- Tie-down hooks – pickup box (four w/6 ¾' box; six w/8' box)
- Tires–LT245/75Rx17E BSW A/S (5)
- Tow Hooks-Front (2)
- Wheels– 17" Argent painted steel w/painted hub covers/center ornaments

- Underhood service light
- Window – rear, fixed

Interior

- Air conditioning – manual
- Audio – AM/FM stereo/digital clock & 2-speakers
- Coat hooks – LH/RH color coordinated
- Dash-top tray
- Dome Lamp – LH/RH door activated I/P switch operated w/delay
- Door trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Headliner – color coordinated cloth
- Instrument panel – color coordinated w/glove box, 4 air registers w/positive shutoff, power point, storage bin & trash bag hook
- Instrumentation – Multifunction switch message center with ice blue lighting (three button message control on steering wheel)
- Map lights – dual (front and rear w/Crew Cab)
- Mirror – rearview 11.5" day/night
- Overhead console with dual storage bins and map lights (Super Cab and Crew Cab)
- Power point – auxiliary (2)
- Scuff plates – color coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver side), front center seat includes integrated restraint
- Steering wheel – Black vinyl, with telescoping and raking steering column
- Sunvisors – color coordinated vinyl, single driver w/pocket, single passenger w/mirror insert
- Windshield wipers – interval control

Safety/Security

- Air bags – Driver and Passenger frontal and side air bag/curtain
- Air bag deactivation switch – passenger side (not incl. w/Crew Cab)
- Belt-Minder®
- MyKey®
- Safety belts – color coordinated w/height adjustment D-ring
- SecuriLock® Anti-Theft Ignition
- SOS Post Crash Alert System
- AdvanceTrac® with Roll Stability Control®
- Trailer Sway Control and Hill Assist Control

10000# GVWR Regular Cab 8 Ft. Box, 137"WB, 10400# GVWR

<input type="checkbox"/>	Base Price 4x2 (F3A/610a)	\$21,704.00
<input checked="" type="checkbox"/>	Base Price 4x4 (F3B/610a)	\$24,610.00

10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 142"WB, 10500# GVWR

- Base Price 4x2 (X3A/610a) **\$24,088.00**
- Base Price 4x4 (X3B/610a) **\$26,524.00**

10200# GVWR SuperCab 8 Ft. Box, 158"WB, 10700# GVWR

- Base Price 4x2 (X3A/610a) **\$24,262.00**
- Base Price 4x4 (X3B/610a) **\$26,698.00**

10200# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 156" WB, 10600# GVWR

- Base Price 4x2 (W3A/610a) **\$26,106.00**
- Base Price 4x4 (W3B/610a) **\$28,546.00**

10500# GVWR Crew Cab 8 Ft. Box, 172" WB, 10800# GVWR

- Base Price 4x2 (W3A/610a) **\$26,280.00**
- Base Price 4x4 (W3B/610a) **\$28,716.00**

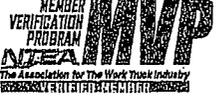
<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/> 6.7L Power Stroke 4V Diesel V8 (B20)/TorqShift 6-Spd Auto.	99T/44W	7,450.00
<input type="checkbox"/> Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
<input type="checkbox"/> Seat, Vinyl 40/Mini-Console/40 (Regular Cab only)	LS	355.00
<input type="checkbox"/> Seats, Cloth 40/Mini-Console/40	2S	515.00/615.00
<input type="checkbox"/> Tires, LT245/75Rx17E All-Terrain (5)	TBM	125.00
<input type="checkbox"/> Tires, LT265/70R17E OWL All-Terrain (4)(Spare is BSW)	TCD	455.00
<input type="checkbox"/> 17" Aluminum Wheels	64W	600.00
<input type="checkbox"/> Tires, LT275/65Rx18E BSW A/S (5)	TCH/64F	455.00
<input type="checkbox"/> Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY	TDX/64F	550.00
<input type="checkbox"/> Engine Idle Shutdown (avail. w/6.7L diesel Only)	63T	250.00
<input type="checkbox"/> Power Locks, Windows, Mirrors, (Manual Telescoping w/Power Heated Glass, Inter. Clearance Lamps/turn signals), and Remote Keyless Entry	90L/54K	895.00/1105.00cc
<input checked="" type="checkbox"/> Extra Heavy Duty Alternator 200 amp	67D	75.00
<input type="checkbox"/> Dual Alternators, Diesel only (total of 320 amps)	67A	380.00
<input type="checkbox"/> Electric Shift on the fly (4x4 only)	213	185.00
<input type="checkbox"/> Keys Extra for SecuriLock Anti-Theft Ignition	Sig	50.00 EA
<input checked="" type="checkbox"/> Trailer Brake Controller	52B	270.00
<input type="checkbox"/> Transmission Power Take-Off Provision, Diesel Only	62R	280.00
<input type="checkbox"/> Cab Steps Molded Black	18B	320.00/370.00
<input type="checkbox"/> Window, Rear Sliding w/Privacy Glass(Deep Tint)	433	125.00
<input type="checkbox"/> Reverse Vehicle Aid Sensor	76R	245.00
<input type="checkbox"/> Rear View Camera (NA w/Pickup Box Delete)	76V	470.00
<input type="checkbox"/> Roof Clearance Lights	592	55.00
<input type="checkbox"/> Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G	375.00
<input type="checkbox"/> AM/FM w/Single CD/MP3 Player/Clock w/4 speakers	585	275.00
<input type="checkbox"/> Speed Control	525	235.00
<input checked="" type="checkbox"/> Upfitter Switches (4) located on I/P	66S	125.00
<input type="checkbox"/> 10,000 GVWR Package	68D	100.00
<input type="checkbox"/> 4x4 Off-Road Pkg (Incl. Skid Plates, E-Locking Axle & AT Tires)	17X/X3E/TBM	947.00
<input type="checkbox"/> Camper Package	471	160.00
<input type="checkbox"/> Suspension Package, Heavy Service(N/A with 473)	67H	125.00

<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A with 67H)	473	85.00
<input type="checkbox"/>	CNG/LPG Prep Fuel Capable Engine	98F	315.00
<input type="checkbox"/>	XL Decor Group (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments)	17F	220.00
<input type="checkbox"/>	XL Appearance Pkg (Chrome front and rear step bumper, AM/FM Stereo/Single CD w/4 Speakers, Bright chrome Grille surround with black insert, Bright Chrome hub covers and center ornaments, & Cruise Control	96P	855.00
<input type="checkbox"/>	XL Value Pkg (Chrome front and rear step bumper, AM/FM Stereo/Single CD w/4 Speakers, Bright chrome hub covers and center ornaments, & Cruise Control	96V	595.00
<input type="checkbox"/>	XL Value Pkg with SYNC System (All of the above listed & SYNC Entertainment & Bluetooth Technology System)	96V/91M/62D	990.00
<input type="checkbox"/>	Crew Chief(Telematics) by Microlise	87T	800.00
<input type="checkbox"/>	Cable Lock by Master Lock™ (Factory Invoiced Accessory; Replaces Cargo Tie Down Hooks; NA w/ 66D Pickup Box Delete)	87C	120.00
<input type="checkbox"/>	Pickup Box Delete(8' box only, NA 76V Rear View Camera)	66D	(465.00)
<input type="checkbox"/>	Rearview Camera Prep Kit for Box Delete (Includes Loose Camera, Wiring Bundle, and Electrochromic Mirror w/Video Display)	76D	470.00
<input type="checkbox"/>	Heavy Service Package for Pickup Box Delete Only	63R	110.00
<input type="checkbox"/>	Spare Tire & Rim (for Box delete only)	512	295.00
<input type="checkbox"/>	Axle, Electronic Locking	X3_	390.00
<input type="checkbox"/>	Daytime running Lights	942	45.00
<input type="checkbox"/>	Skid Plate Package	41P	100.00
<input type="checkbox"/>	Tough Bed(Spray-in-bedliner)	85S	475.00
<input type="checkbox"/>	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	135.00
<input type="checkbox"/>	Powercode Remote Start System(Req. Power Equip. Grp.)	76S	195.00
<input type="checkbox"/>	Bug Shield	61B	108.00
<input type="checkbox"/>	Splash Guards/Mud Flaps	61S	130.00
<input type="checkbox"/>	Wheel Well Liner	61L	180.00
<input type="checkbox"/>	Exterior Backup Alarm	76C	125.00
<input type="checkbox"/>	LED Warning Strobes-Amber (Includes Center High-Mounted Stop Light Bar and (2) Hood Mounted Lights	87S	700.00
<input checked="" type="checkbox"/>	Delivery	SIG	300.00

Total Price \$25,465.00 ea

Colors for F-350 SRW

<u>Exterior Colors</u>		<u>Interior Steel (Grey)</u>
Race Red	[PQ]	[]
Blue Jeans Metallic	[N1]	[]
Green Gem Metallic	[W6]	[]
Ingot Silver Metallic	[UX]	[]
Shadow Black	[G1]	[]
Oxford White	[Z1]	[]
Magnetic	[J7]	[]



QUOTATION
 Monroe Truck Equipment
 2400 Reo Drive
 Flint, MI 48507
 Phone: 810-853-6833
 Fax: 810-238-5009
 Email: dbeaudoin@monroetruck.com
www.monroetruck.com

Quote Number: 7DB000502
 Job Order Number:
 Quote Date: 3/22/2016
 Quote valid until: 4/21/2016
 Terms: NET 30
 Salesperson: HAWKINS, JOSH.
 Quoted By: Dave Beaudoin

Customer: SIGNATURE FORD, (6789665)
 1960 E M 21
 OWOSSO, MI 48867-9063

Contact: BILL CAMPBELL
 Phone: 989-725-2888 Fax: 989-725-5454
 Email: bcampbell@signatureautogroup.com

Dealer Code: 48525

P.O. Number: _____

REASSIGN (Required for pool units): Fleet Retail

MSO/MCO (ONLY check if legally required): MSO MCO

Accepted by: _____ Date: _____
Customer must fill out the information above before the order can be processed.

Chassis Information

Year: 2016	Make: FORD	Model: F-350	Chassis Color:	Cab Type: REGULAR
Single/Dual: SRW	Cab-to-Axle: 56.0	Wheelbase: 137.0	F.O. Number #:	Vin:

Comments: CITY OF ESCANABA

Monroe Truck Equipment, Inc. is pleased to offer the following quote for your review:

DESCRIPTION	AMOUNT
BOSS 9'2" V-XT PLOW	
- SMARTHITCH 2	
- SMARTTOUCH 2 CONTROLLER	
- SMARTLIGHT 2	
- SMARTSHIELD	
- SMARTLOCK CYLINDERS	
- 1/2" X 6" HIGH-PERFORMANCE CUTTING EDGE	
- HIGH-PERFORMANCE HYDRAULIC PACKAGE	
- ENCLOSED HYDRAULICS	
- CHAINLESS HYDRAULIC CYLINDER LIFTING SYSTEM	
- FULL MOLDBOARD TRIP DESIGN	
- REINFORCED MOLDBOARD WITH FLARED WINGS	
- HEAVY-DUTY PUSH FRAME	
- INSTALLED	
- TWO-YEAR LIMITED WARRANTY	
CAST-IRON PLOW SHOES	
BACKUP ALARM	
MUNICIPAL DISCOUNT HAS BEEN APPLIED	
WHELEN, SUPER LED, CLASS 3 FLAT MOUNT STROBE	
- PERMANENT MOUNT	
- INSTALLED	
Quote Total:	\$6,189.00

Additional Options:

DESCRIPTION	AMOUNT	ADD TO QUOTE
		Yes / No

Notes:

- ◆ Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- ◆ Please note if chassis is furnished, it is as a convenience and terms are Net Due on Receipt of Chassis.
- ◆ State and Federal taxes will be added where applicable.
- ◆ Restocking fees may be applicable for cancelled orders.

NOTICE TO BIDDERS

Sealed bids will be received by the City of Escanaba at the office of the City Clerk, on or before 2:00 p.m. - local time - on Tuesday, March 29, 2016.

REQUEST FOR BIDS – ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

The bids will be publicly opened and read in the City Clerk's Office at said time and date.

Bidder's proposals and/or specifications may be obtained from the office of the City Clerk, located at 410 Ludington Street, Escanaba, Michigan 49829. No bid will be considered unless the proposal is enclosed in a sealed envelope marked:

REQUEST FOR BIDS – ONE (1) NEW 2016 ONE (1) TON FOUR WHEEL. DRIVE REGULAR CAB LONG BOX PICKUP TRUCK

In addition, the City of Escanaba, Michigan, will not consider any proposal which has not been received prior to the published time, date and year of bid opening. FAX transmittals will not be accepted.

A certified check, cashier's check, or Bidder's Bond, drawn payable - without condition - to the City of Escanaba, Michigan, in an amount not less than 10% of the bid will be submitted with each proposal as a guarantee that if the bid is accepted, the bidder will furnish materials or services as stated in his proposal. On failure of the successful bidder to fulfill the conditions of his/her proposal, he/she shall forfeit said deposit to the City of Escanaba, Michigan, as liquidated damages. The acceptance of the proposal will be contingent upon the bidder's acceptance of this provision.

The City of Escanaba, Michigan, reserves the right to reject any or all bids, or any part thereof, at its discretion and to waive any irregularities in the bidding. The City of Escanaba, Michigan, may also split bids at its discretion. The City further reserves the right to negotiate directly with any and all bidders concerning any matter related to any bid.

All City of Escanaba, Michigan, bids are prepared so as to afford all vendors the equal opportunity for fair and equitable competition. The City of Escanaba, Michigan, assumes no liability or responsibility for any errors or oversights in the preparation and/or publication of bids.

Any questions concerning this bid should be directed to Keith Marenger at (906) 786-1842.

NB # 4
CC 4/21/16

DELTA COUNTY BOARD OF COMMISSIONERS

ADMINISTRATION OFFICE
310 LUDINGTON STREET
ESCANABA, MICHIGAN 49829
PHONE: 906-789-5100
FAX: 906-789-5197

April 13, 2016



To: Mayor Tall, City Council, and Manager O'Toole

Financial Background of Sheriff's Office and Correctional Facility Project

At the April 21st Escanaba City Council meeting I will join Prosecutor Phil Strom, and Sheriff Ed Oswald to discuss the May 3rd Bond Proposal on a Sheriff's Office and Correctional Facility. If approved, the project would be funded by a 30 year millage on Delta County property. The estimated first year levy is 0.92 mills which is 92 cents on each \$1,000 in taxable value.

The maximum cost of the project is \$19.9 million. If the project exceeds this cost, the additional burden cannot be paid by the millage. However the current design necessarily consists of significant contingency. We remain hopeful that the final cost will be less for this and several other reasons:

- A second company projected the costs to be \$1 million less than our jail consultant.
- All construction, architectural design, and management fees would be selected based on a competitive RFP which may reduce the overall cost.
- Significant demolition costs are included for the current facility. Delta County is interested in exploring partnerships with the city or private partners on how these costs could be avoided through selling the land, or through the use of a state brownfield project.

Additionally the 0.92 mills is predicated on a loan interest rate of 3.7 percent, per our financial consultants. Delta County is actively exploring rural development loans to decrease this rate which would automatically reduce the levy. As with any debt millage, Delta County cannot levy unnecessary funds or pay operating costs from the millage. If the taxable value in Delta County increases, the levy will automatically reduce.

We've also included in your packet public information on the project: including, reasoning for why the Board of Commissioners has authorized the millage; preliminary designs of the facility; and a working budget. We look forward to the discussion and are happy to answer any questions that you may have.

Thank you,


Ryan Bergman
Director of Administration and Finance

CC: Delta County Board of Commissioners
Delta County Sheriff's Office
Delta County Prosecutor's Office



OFFICE OF DELTA COUNTY SHERIFF

EDWARD L. OSWALD, *SHERIFF*
eoswald@deltacountymi.org

PHILLIP J. GRIEBEL, *UNDERSHERIFF*
pgriebel@deltacountymi.org

Sheriff's Office and Correctional Facility Project

On May 3rd, Delta County residents will decide on a bond proposal to build a new Sheriff's Office and Correctional Facility. The current facility is 50 years old, undersized, and inefficient. A jail consultant was recently employed to review the current facility, and to provide both preliminary renderings and cost estimates of the new facility. The average annual millage payment would be 0.916 mills which is equal to approximately 92 cents on every \$1,000 of taxable value. A property that is assessed to have a true cash value of \$100,000, and has a taxable value of \$50,000 would see a monthly tax increase of \$3.83 under the proposal.

If the May 3rd Bond Proposal is approved, Delta County will build a 184 bed facility combining new construction with renovation of the Delta County Service Center. Repurposing the existing facility is projected to save over \$2 million when compared to building an entirely new facility. Links to all consultant reports are included at the bottom of the page. Below are the some of the reasons that Delta County has elected to include the bond proposal on the May 3rd ballot.

Correctional Officer Safety- The current correctional facility uses an outdated design with one level and multiple secluded corridors. Constant supervision of all inmates requires significant manpower and separates Officers from each other's sight. The new facility will include a circular "pod" design with a raised Corrections Officer platform where every inmate can be supervised from one vantage point. Regardless of where they are working, the facility is designed to ensure adequate line of site between multiple officers, which results in a much safer environment.

Support for the Delta County Justice System- Over the last ten years, crime has increased, the average length of stay in jail has increased, and the number of accused felons in jail has increased. Currently, the 85 bed facility faces consistent overcrowding problems. Projections show this problem getting significantly worse over the next twenty years. The Prosecutor and Judges are sometimes put in a difficult position when determining charges, sentencing, and early release. An adequate facility gives them the tools they need to ensure that Delta County's history of a strong justice system can continue for another 50 years.

Avoided Future Costs- With an outdated facility, Delta County is constantly pouring money into the repair and maintenance of aging infrastructure. Additionally, as the facility declines, the County continues to operate without a backup plan for any kind of structural failure. A structural failure that prevents inmate housing would quickly deplete financial reserves and put the County in an extremely difficult position.

Support for Police Officers- Aside from Corrections Officers, a new correctional facility will also result in a safer, more efficient drop-off point for our area law enforcement agencies, including Escanaba Public Safety, Gladstone Public Safety, and the Michigan State Police. The new facility also provides better space for the Delta County Road Patrol to train and operate.

The full report from the project consultant is included on the County's website at www.deltacountymi.org/correctionsproject along with an executive summary, and the presentation that was given to the Board of Commissioners.



Community Town Hall

*For the 2016 Sheriff's Office and
Correctional Facility Bond Proposal*

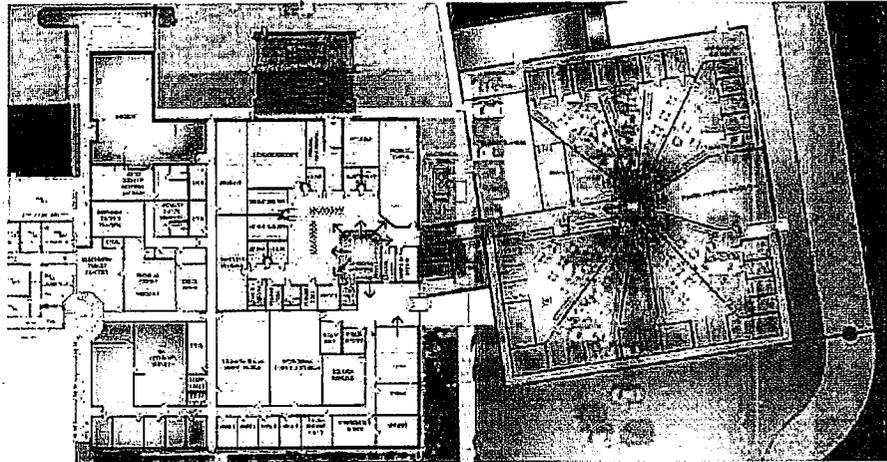
At the Besse Theatre: 5:30 P.M on Tuesday, April 26th

Date: 04/26/2016

Time: 5:30 to 6:30 P.M

**Besse Theatre at Bay
Community College**

**For more information
contact the Sheriff's
Office at 906-786-3633**



Presentations by:

**Phil Strom, Delta
County Prosecutor**

**Ed Oswald, Delta
County Sheriff**

**Ryan Bergman, Delta
County Administrator**

*Learn about the proposed project and get your questions
answered by representatives from the Sheriff's Office,
Prosecutor's Office, and from County Commissioners*

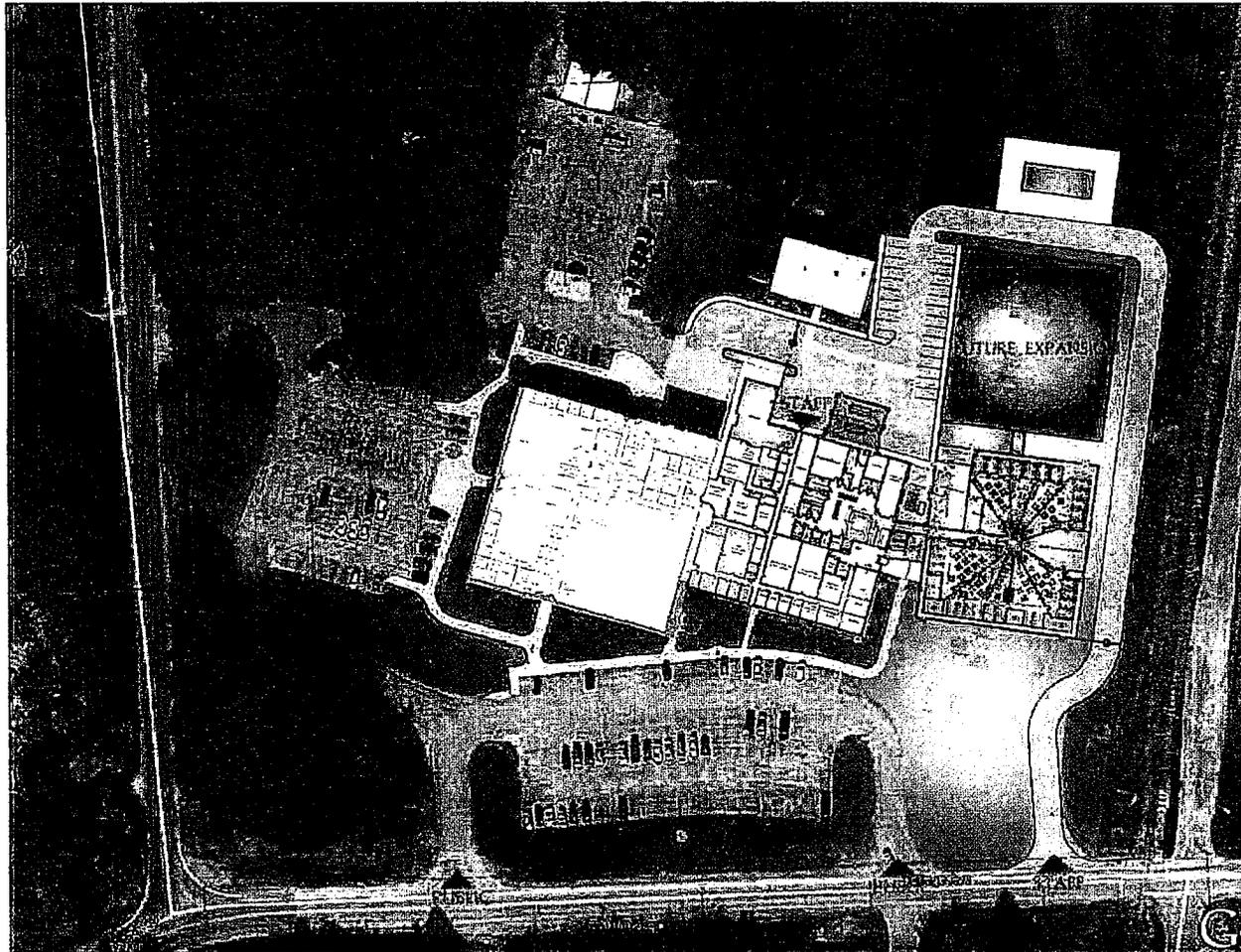
Benefits of the May 3rd Bond Proposal

- Support for law enforcement and correctional officer safety
- Strengthening the Delta County Justice System
- Avoiding future costs

**For more information on the project, please visit us online at:
www.deltacountymi.org/correctionsproject**

Or like us on facebook by searching for "Delta County Corrections Project"

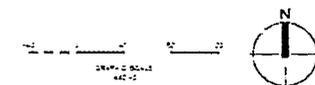
Option 1: Service Center Addition and Renovation



- SECURE CIRCULATION
- VISITATION
- CONTROL ROOMS
- KITCHEN/LAUNDRY
- PUBLIC AREAS
- MEDICAL/INTAKE/BOOKING
- ADMINISTRATION/PATROL/INVESTIGATION
- PROGRAM AREAS
- INDOOR & OUTDOOR RECREATION
- DAY ROOM & CELL AREAS
- SUPPORT SPACES/MECHANICAL
- VEHICULAR STORAGE BARN
- MSU EXTENSION SERVICES
- FUTURE HOUSING POD

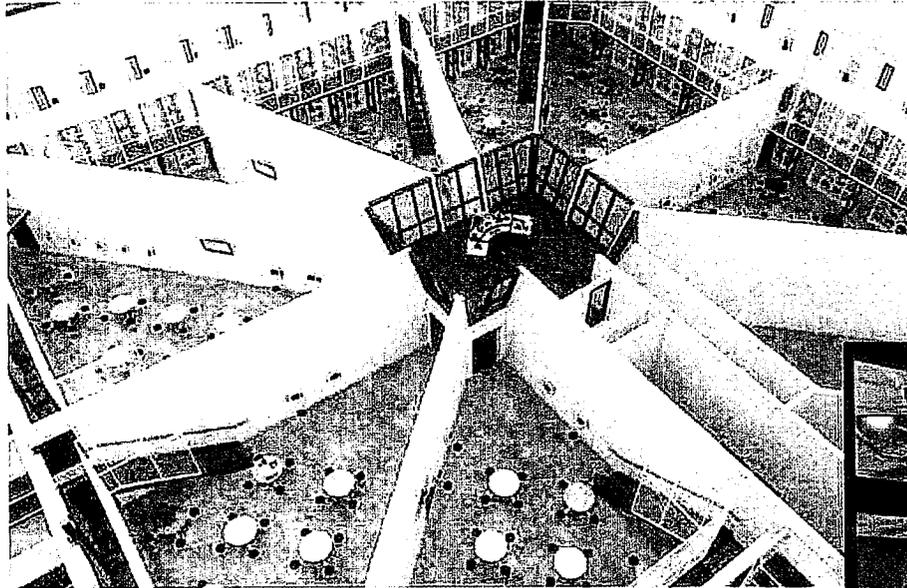
SITE PLAN DIAGRAM

SCALE: 1"=100'



Option 1: Service Center Addition and Renovation

❖ Example Images of Cell Pod Addition



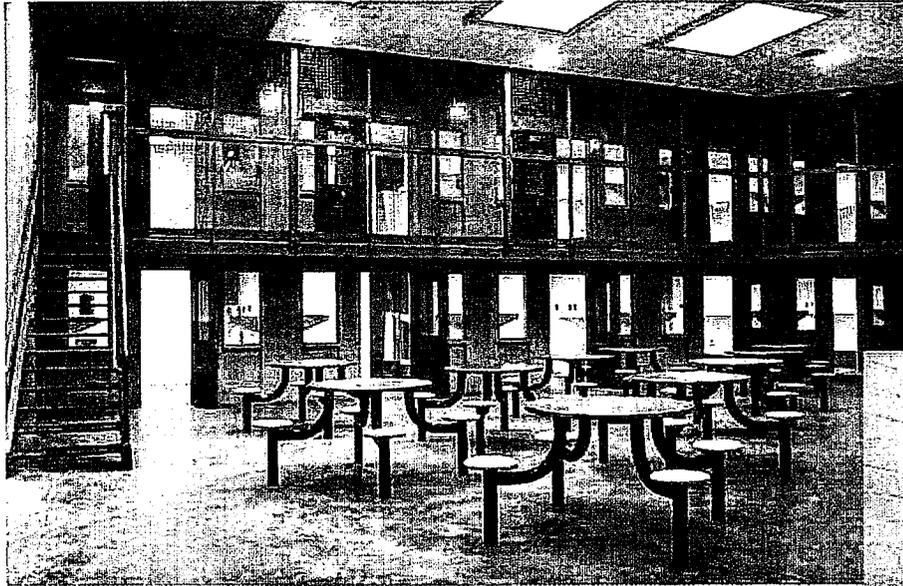
*Enlarged Areal Vie of Mezzanine
Floor Plan and Control Room*



View to Housing from Control Room

Option 1: Service Center Addition and Renovation

❖ Example Images of Cell Pod Addition

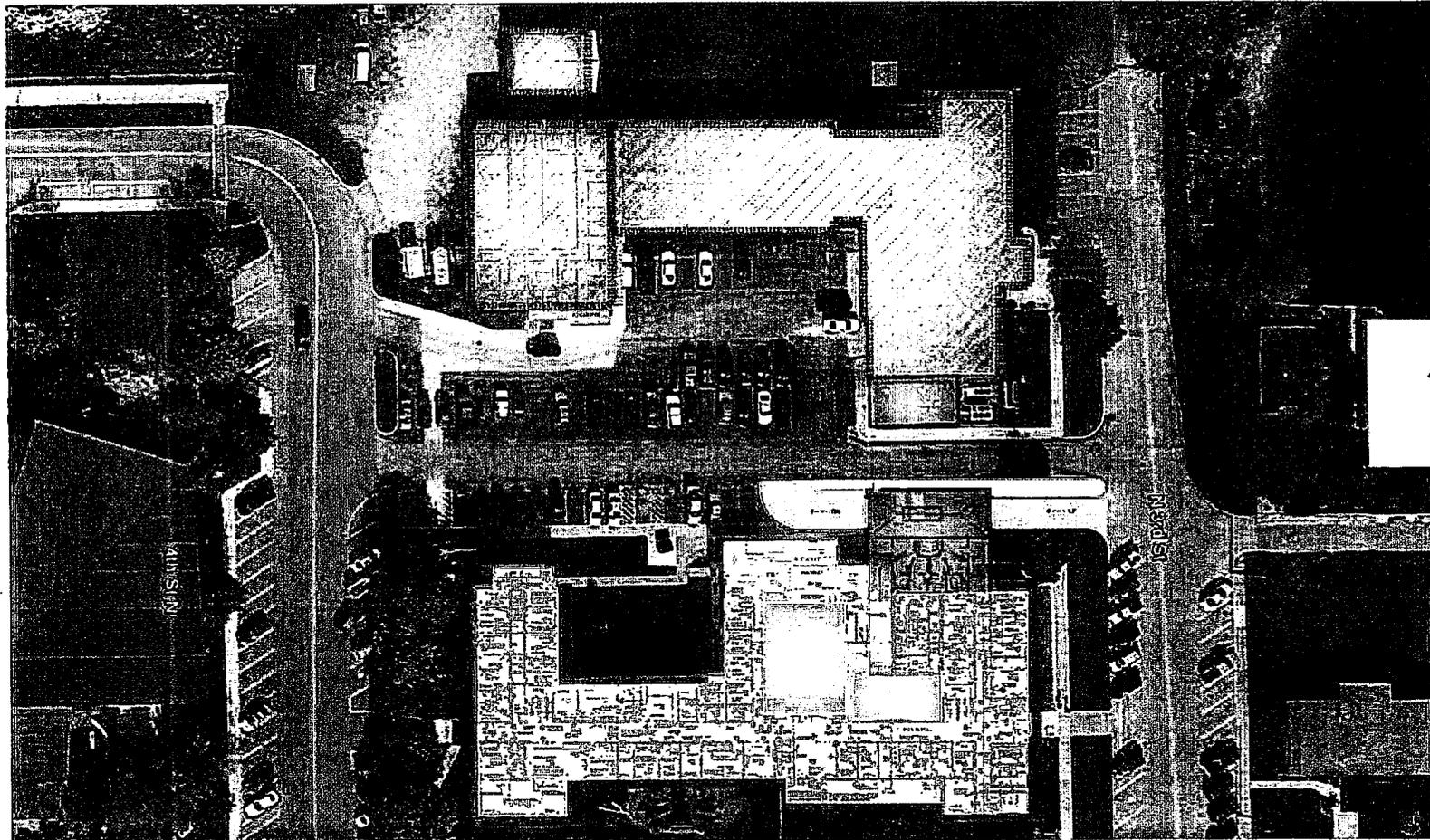


View of Dayroom



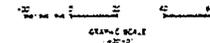
View from Dayroom to Control Room

Option 1: Secure Transport and Holding Addition- Existing Jail Mechanical to Remain



SITE PLAN DIAGRAM
SCALE: 1"=20'-0"

-  SECURE CIRCULATION
-  SECURE SALLYPORT/HOLDING
-  EXISTING MECHANICAL
-  EXISTING COURT ROOM
-  CONTROL ROOMS
-  DEMOLITION



Statement of Probable Cost

Delta County Jail & Sheriff's Office Feasibility Study

Statement of Probable Cost Options Summary

Component	Jail and Sheriff's Office		Courthouse Addition		Notes
	Option 1: Services Center Addition and Renovation	Option 2: New Jail on New Site	Option 1: Secure Transport and Holding Addition/Jail Mech. to Remain	Option 2: Secure Transport and Holding Addition/Jail Mech. to be Demolished	
A. Hard Construction Costs					
1. Site	\$ 302,280	\$ 728,940	\$ 58,256	\$ 194,416	
2. Building	\$ 10,868,455	\$ 11,711,165	\$ 1,348,477	\$ 1,472,135	
3. Equipment	\$ 67,200	\$ 67,200	\$ 30,000	\$ 30,000	
Subtotal	\$ 11,237,935	\$ 12,507,305	\$ 1,436,733	\$ 1,696,551	
Design/Construction Contingency	\$ 2,015,123	\$ 2,243,611	\$ 215,510	\$ 169,655	
Total A. Hard Construction Costs	\$ 13,253,048	\$ 14,750,916	\$ 1,652,243	\$ 1,866,206	
B. Soft Cost Construction Related					
1. Land Acquisition	\$ -	\$ 300,000	\$ -	\$ -	
2. Professional Compensation	\$ 2,265,488	\$ 2,505,147	\$ 309,359	\$ 343,593	
3. Financing	\$ 697,652	\$ 787,546	\$ 117,612	\$ 128,310	
4. Miscellaneous	\$ 109,300	\$ 121,300	\$ 38,300	\$ 38,300	
Subtotal	\$ 3,072,440	\$ 3,713,993	\$ 465,271	\$ 510,203	
Contingency	\$ 153,622	\$ 185,700	\$ 23,264	\$ 25,510	
Total B. Soft Costs Construction Related	\$ 3,226,062	\$ 3,899,693	\$ 488,535	\$ 535,713	
C. Soft Cost Occupancy Related					
1. IT, Audio/Visual, Furniture/Equip.	\$ 353,428	\$ 382,214	\$ 23,635	\$ 23,635	
Subtotal	\$ 353,428	\$ 382,214	\$ 23,635	\$ 23,635	
Contingency	\$ 17,671	\$ 19,111	\$ 3,545	\$ 1,182	
Total C. Soft Costs Occupancy Related	\$ 371,099	\$ 401,325	\$ 27,180	\$ 24,817	
Subtotal A-C	\$ 16,850,209	\$ 19,051,934	\$ 2,167,958	\$ 2,426,736	
Owner Project Contingency	\$ 842,510	\$ 952,597	\$ 108,398	\$ 121,337	
Total Project Budget	\$ 17,692,719	\$ 20,004,529	\$ 2,276,356	\$ 2,548,073	
Anticipated Range of Probable Cost					
Low	\$ 16,365,765	\$ 18,504,189	\$ 2,105,629	\$ 2,356,968	
Mean	\$ 17,692,719	\$ 20,004,529	\$ 2,276,356	\$ 2,548,073	
High	\$ 19,019,673	\$ 21,504,869	\$ 2,447,083	\$ 2,739,178	