

**Superior Trade Zone
Meeting Agenda
February 21, 2017, 9:00 a.m.**

*Bark River Township
Chocolay Township
City of Escanaba
City of Gladstone
City of Marquette
Delta County
Ely Township*

*Ford River Township
Forsyth Township
Garden Township
Humboldt Township
Ishpeming Township
Maple Ridge Township
Masonville Township*

*Marquette County
Nahma Township
Negaunee Township
Richmond Township
Wells Township*

**Rock Lions Club – 14454 M-35 – Rock, MI 49880
February 21, 2017 at 9:00 a.m.**

CALL TO ORDER

ROLL CALL

PLEDGE OF ALLIGIANCE

APPROVAL/CORRECTION(S) TO MINUTES - Regular Meeting – January 23, 2017

APPROVAL/ADJUSTMENTS TO THE AGENDA

CONFLICT OF INTEREST DECLARATION

UNFINISHED BUSINESS

PUBLIC HEARING(S) – None

NEW BUSINESS

**1. Focus Group Event – Defense Manufacturing Assistance Program –
Delta County Economic Development Alliance and the University of Michigan**

Explanation: A discussion to identify potential projects to strengthen the region, and to look for economic drivers to mitigate the adverse results of Department of Defense downsizing for companies impacted by the loss of defense contract revenue or those companies wanting to diversify in becoming a defense contractor.

MEMBER ANNOUNCEMENTS AND UPDATES

GENERAL PUBLIC COMMENT

AUTHORITY/STAFF COMMENT AND ANNOUNCEMENTS

ADJOURNMENT

The Superior Trade Zone Next Michigan Development Corporation will provide all necessary, reasonable aids and services, such as signers for the hearing impaired and audiotapes of printed materials being considered at the meeting to individuals with disabilities at the meeting/hearing upon a five (5) day notice to the authority. Individuals with disabilities requiring auxiliary aids or services should contact the authority by writing or calling Mr. Scott Erbisich at (906) 225-8151 or Mr. James V. O'Toole at (906) 786-9402.

Respectfully Submitted,

Scott Erbisich, Chairman
Superior Trade Zone Next Michigan Development Corporation



**Superior Trade Zone
Meeting Agenda
February 21, 2017, 9:00 a.m.**

**NOTICE OF SPECIAL MEETING OF THE SUPERIOR TRADE ZONE BOARD
OF DIRECTORS**

PLEASE TAKE NOTICE that a Board of Directors meeting will be conducted by the Next Michigan Superior Trade Zone Board of Directors on February 21, 2017, 9:00 a.m., Rock Lions Club, 14454 M-35, Rock, MI 49880. The purpose of said meeting is to discuss issues related to the Superior Trade Zone, and/or any other items for discussion.

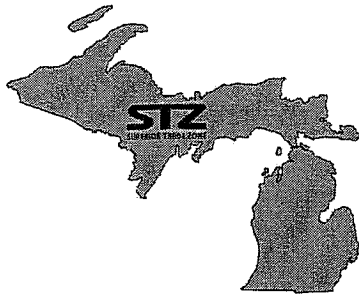
February 21, 2017, 9:00 a.m., Rock Lions Club, 14454 M-35, Rock, MI

This notice is given in accordance with Act 267 of the 1976 Public Acts of State of Michigan and Article VI Corporation Board, Section 6.02 of the Interlocal Agreement creating the Superior Trade Zone Next Michigan Development Corporation. The Superior Trade Zone Board of Directors will provide necessary, reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered at the meeting, to individuals with disabilities at the meeting/hearing upon five (5) day's notice. Individuals with disabilities requiring auxiliary aids or services should contact the Marquette County Administrator, Mr. Scott Erbisch at (906) 225-8151 or City of Escanaba Manager James V. O'Toole at (906) 786-9402. Public notice will be given regarding any changes of the above meeting.

Scott Erbisch, Marquette County Administrator, (906) 225-8151

Or

James V. O'Toole, City Manager, (906) 786-9402



**SUPERIOR TRADE ZONE
REGULAR MEETING
January 23, 2017, at 9:30 a.m.**

A meeting of the Superior Trade Zone was held on Monday, January 23, 2017, at 9:30 a.m. at the Rock Lions Club, 14454 M-35, Rock, MI 49880.

PRESENT: City of Escanaba City Manager Jim O'Toole, City of Marquette CFO Gary Simpson, Ford River Township Gary Boudreau, Ishpeming Township Supervisor James Nankervis, Maple Ridge Township Supervisor Judy Trudell, Masonville Township Supervisor Peter Brock, Marquette County Administrator Scott Erbisch, Negaunee Township Supervisor Bill Carlson, Forsyth Township Supervisor Joe Minelli and Richmond Township Bill Leutzo.

ALSO PRESENT: City of Escanaba Executive Assistant Lisa Glish, Delta County Administrator Ryan Bergman, Delta County Economic Development Director Vicki Schwab, and LSCP/Marquette County Economic Development Amy Clickner.

ABSENT: Bark River Township Supervisor Gregg Johnson, Ely Township Supervisor Carl Hosang, Forsyth Township Supervisor Joe Minelli, Nahma Township Supervisor Warren Groleau, Wells Township Supervisor Robert Therrian, Delta County Commissioner Patrick Johnson, Garden Township Supervisor Ray Young, Humboldt Township Supervisor Thomas Prophet, and Chocolate Township John Greenberg.

Scott Erbisch called the meeting to order at 9:36 a.m.

ROLL CALL

Lisa Glish conducted roll call.

PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was recited by all in attendance.

APPROVAL/CORRECTION(S) TO MINUTES: September 27, 2016

A motion was made by Jim O'Toole, seconded by Gary Boudreau, to approve the meeting minutes from September 27, 2016 as submitted. Ayes were unanimous.

APPROVAL/ADJUSTMENTS TO THE AGENDA

A motion was made by Jim O'Toole, seconded by Joe Minelli, to approve the meeting agenda for January 23, 2017 as submitted. Ayes were unanimous.

CONFLICT OF INTEREST DECLARATION

None.

UNFINISHED BUSINESS

None.

PUBLIC HEARINGS

None.

NEW BUSINESS

1. Discussion – Organizational Appointments – 2017 Election of Officers.

Scott Erbisch opened the floor for nominations for Chairperson.

Jim O'Toole nominated Scott Erbisch for the position of Chairperson.

No other nominations were made.

A motion was made by Bill Leutzo, and seconded by Joe Minelli to elect Scott Erbisch for the position of Chairperson. Ayes were unanimous.

Jim O'Toole stated he would be willing to serve in the position of Vice-Chairperson until his retirement in July 2017.

No other nominations were made.

A motion was made by Bill Carlson, and seconded by Bill Leutzo to elect Jim O'Toole for the position of Vice-Chairperson. Ayes were unanimous.

Ryan Bergman nominated Patrick Johnson for the position of Secretary.

No other nominations were made.

A motion was made by Ryan Bergman, and seconded by Jim O'Toole to elect Patrick Johnson for the position of Secretary. Ayes were unanimous.

Scott Erbisch nominated Bill Carlson for the position of Deputy Secretary.

No other nominations were made.

A motion was made by Jim O'Toole, and seconded by Bill Leutzo to elect Bill Carlson for the position of Deputy Secretary. Ayes were unanimous.

2. Approval – 2017 Calendar Year Budget.

Scott Erbisch presented the 2017 Calendar Year Operating Budget to the Committee.

A motion was made by Ryan Bergman, and seconded by Bill Carlson to approve the 2017 Calendar Year Budget for the Superior Trade Zone. Ayes were unanimous.

3. Discussion – Defense Manufacturing Assistance Program (DMAP) – Delta County Economic Development Alliance.

Scott Erbisch welcomed Vicki Schwab to the meeting. Jim O'Toole then introduced Vicki Schwab as the Director of the Delta County Economic Development Alliance. He went on to state that Vicki has been working with DMAP from the University of Michigan, and was at the meeting to update everyone on the status of the program.

Vicki Schwab explained that DMAP is a tri-state program administered by the University of Michigan (U of M) in partnership with Purdue University and Ohio State University. DMAP helps communities and businesses that have been affected by the drawdown in defense spending to enhance local economies, maintain jobs, diversify, and innovate. Most importantly, DMAP's goal is to ensure

that the defense supply chain remains ready to handle matters of national security. She then explained that DMAP is funded by the Department of Defense's Office of Economic Adjustment, under the Defense Industry Adjustment Program; Office of Economic Adjustment and Michigan Economic Development Corporation (MEDC). She then stated that a Memo of Understanding has been signed with the Delta County EDA for priority projects that impact the economy. The priority project concept that the Delta County EDA submitted was to help with Strategic Planning for the Superior Trade Zone. Vicki then explained that the DMAP Process is based on a trusted and proven model implemented by the Great Lakes Trade Adjustment Program that has assisted trade-impacted businesses for over 30 years.

Vicki Schwab then went onto explain the next steps that need to be taken for this project, and she listed them as follows:

- a. The DMAP team will facilitate a two-hour focus group activity that could take place at the next Superior Trade Zone meeting to talk about where the money could go. DMAP suggests that the focus group be contrived of Superior Trade Zone Board members, members, community stakeholders and businesses. The outcome of this focus group session will be a Draft Scope of Work.
- b. DMAP coordinates an RFP process where a Consultant is selected, based on the STZ approval. Vicki explained that there are no constraints and if the STZ has input on consultants they'd like to include them. She stated that DMAP has a database of consultants and referrals from sources including MI Association of Planners, MML and others. The DMAP does not have any preferred consultants and the STZ is open to choose.
- c. DMAP awards the contract to bidder that the STZ selects.
- d. Once the Consultant is identified a three-year contract is signed between the Consultant, DMAP and the Delta County EDA.
- e. The Consultant is then required to do benchmark reporting to ensure that the work is done and the STZ approves of it. They will also conduct a final presentation of the project results and plan of implementation.

Vicki then went onto explain that The STZ is eligible for a grant for up to \$50,000 per project, where no match is required. At most DMAP prefers a nine-month engagement, and if the money isn't all spent, the STZ can recommend another phase or engagement. She stated that DMAP would like to get started sooner rather than later on this project. She then stated that the funds stay at DMAP and they pay the consultant directly once invoices are received from the STZ.

Vicki went onto mention that in addition to the Delta County EDA, DMAP is currently engaging with Jeff Lehman and Ian Repp from the Michigan Technological University and Jeff Ratcliffe at the Keweenaw Economic Development Alliance (KEDA). All three engagements began in January 2017. She then stated that DMAP is in phase two of our program grant and they are excited that they could expand and serve these Upper Peninsula communities. Additionally, they are currently engaged with Muskegon County and Ypsilanti Township in the Lower Peninsula as well.

Jim O'Toole suggested having DMAP do their two-hour presentation on Tuesday, February 21, 2017 from 9:00 a.m. – 11:00 a.m. at the Rock Lions Club, and extend invitations to the manufacturers in Delta and Marquette Counties to also attend.

Vicki Schwab advised the STZ Members to prepare ideas and suggestions for what the STZ should take part in, and bring them to this presentation on February 21st. She suggested topics such as infrastructure, transportation, logistics, improvements that are needed, and barriers of development.

Jim O'Toole went onto list the types of projects that DMAP funds: Succession Planning, Lean Manufacturing and Mentoring, Website Design, Compliance and Certification, Marketing Research, Business Valuations, Sales and Lead Generation, Software Implementation, Strategic Direction, Cost

Accounting, Forecasting and Tax Planning, Product Development, and Marketing and Trade Show Preparation.

4. Update – Webpage Creation, Marketing and Branding Strategy.

Jim O'Toole updated everyone that the website development has been moving forward, and that Lisa Glish has been working with the website development company.

Lisa Glish then stated that a smaller website focused meeting was held a few months before where details were laid out for items that should be included on the new website. She then explained that she took those items and created an action list that has been submitted to the website development company. Lisa then stated that the website developer said that they would not have their part in the development phase done for six to eight weeks (which was about two weeks prior to the January 23rd meeting). She went on to state that she developed a webpage through the Escanaba.org website that is an action list that has all documents linked, individual location websites/Facebook pages linked, and other information that will be included in the finished website. She asked everyone to review that webpage and verify that all links and information for the individual locations is correct. Lisa then gave the webpage address and password.

Webpage Address: www.escanaba.org/STZwebsite
Webpage Password: STZ123

Jim O'Toole asked everyone that had a Zoning Ordinances for Development Standards of Property, to send that to Lisa as well so it can be added to the website. Scott Erbsich also stated that those can be sent to Jim O'Toole or himself, and they will make sure they get forwarded to her.

A short discussion took place to update Township Supervisor names. Lisa Glish will obtain an updated list from the Marquette County Clerk's Office to verify all names are updated properly for the website, and all STZ paperwork.

5. Update – Existing Renaissance Zones within the Next Michigan Superior Zone Boundaries.

Ryan Bergman stated that a survey is being completed for a piece of land in Delta County for the possibility of a future Renaissance Zone. He stated that the location of this property is currently confidential. Scott Erbsich added that Marquette County has also been working on plans for a possible Renaissance Zone that are also confidential at this time.

MEMBER ANNOUNCEMENTS AND UPDATES

Bill Carlson stated that Negaunee Township has not had any confirmation of a WE Energies project to date. He went on to state that Negaunee Township has conducted the testing on their water system already. He then stated that they would possibly use assistance when extending network cables. Scott Erbsich suggested that Bill work with Gary Johnson to contact PFN (Peninsula Fiber Network) on this project.

GENERAL PUBLIC COMMENT

James Nankervis stated that Marquette County is working to get a bus set for township people looking to attend the FDA Conference in Lower Michigan April 9th-13th. Scott Erbsich asked that information be sent to Jim O'Toole about this conference so Jim can send it to the members of the Delta County Joint Governmental Group.

AUTHORITY/STAFF COMMENT AND ANNOUNCEMENTS

Jim O'Toole asked everyone to keep promoting projects to community members within the Superior Trade Zone.

Scott Erbsich stated that the Superior Trade Zone is potentially looking to get some assistance with minute taking and organization in general.

ADJOURNMENT

Scott Erbisch adjourned the meeting at 10:11 a.m.

Scott Erbisch, Chairperson
Marquette County Administrator

Jim O'Toole, Vice-Chairperson
City of Escanaba City Manager



INSTITUTE FOR RESEARCH ON LABOR, EMPLOYMENT, AND THE ECONOMY
DEFENSE MANUFACTURING ASSISTANCE PROGRAM
UNIVERSITY OF MICHIGAN

**Defense Manufacturing Assistance
Focus Group Event
Superior Trade Zone
Tuesday, February 21, 2017, at 9:00AM**

Rock Lions Club
14454 M-35, Rock, MI 49880

Welcome

Scott Erbisch
Chairman
Superior Trade Zone

**Overview of
DMAP program
and Introductions**

Vicki Schwab
Executive Director
Delta County Economic Development Alliance

Facilitators

Carmen Wells Quigg
Project Manager
Defense Manufacturing Assistance Program
University of Michigan

Pam Weiss
Project Manager
Defense Manufacturing Assistance Program
University of Michigan

**Focus Group
Objective**

A discussion to identify potential projects to strengthen the region, and to look for economic drivers to mitigate the adverse results of Department of Defense downsizing for companies impacted by the loss of defense contract revenue or those companies wanting to diversify in becoming a defense contractor.



INSTITUTE FOR RESEARCH ON LABOR, EMPLOYMENT, AND THE ECONOMY
DEFENSE MANUFACTURING ASSISTANCE PROGRAM
 UNIVERSITY OF MICHIGAN

DMAP Community







Supports impacted defense dependent communities as they develop projects that allow them to adjust to diminished defense spending and resources to help these communities adapt, advance, and flourish by providing advisory services and potential project funding assistance of up to \$50,000 to qualifying partner communities



Community Eligibility

- One or more defense contractor companies in your community qualifies for DMAP
- A major reduction in defense-supported activity has been negatively impacting your community
- Your community has been recognized as defense dependent and impacted by defense drawdown
- Assured engagement of key community stakeholders
- Willingness to work with outside service providers

Process

-  **Admittance**
DMAP conducts informational discussions and research
-  **Site Visit**
DMAP conducts community site visit
-  **Focus Group**
DMAP works with stakeholders to assess community impacts and discuss potential projects
-  **Diagnostic Analysis**
DMAP conducts research and creates Advisory Plan
-  **Project Launch**
DMAP executes and manages competitive bidding process, selects consultant with client and launches project
-  **Monitoring**
DMAP monitors project impact and progress and other growth opportunities for client

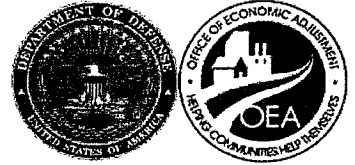
Types of Projects We Fund

 Regional Economic Development Plan	 Business Case Study	 Feasibility Study	 Housing Study
 Marketing Study	 Branding and Marketing Strategy	 Tourism Development	 Implementation of Existing Diversification Plan

To learn more, visit www.defensemap.org

DMAP Company

Supports defense contractors across the defense supply chain (Tiers I, II, III and below) by offering business advisory services and up to \$100,000 in matching funds to qualifying defense suppliers that have been impacted by recent changes in defense spending and federal budget sequestration



Company Eligibility

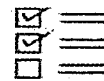
- ❑ The company has operations in MI, OH or IN
- ❑ In the past 24 months or in the upcoming 24 months, the business has seen or will see (either one or both):
 - ❑ At least a 5% decrease in sales, production or employment due to reduction in defense contracts
 - ❑ A loss of a major product line (25% or more of firm revenue) due to loss of defense-related contracts

Types of Projects We Fund

 Succession Planning	 Lean Manufacturing and Mentoring	 Website Redesign	 Compliance and Certification
 Market Research	 Business Valuation	 Sales and Lead Generation	 Software Implementation
 Strategic Direction	 Cost Accounting, Forecasting, and Tax Planning	 Product Development	 Marketing and Trade Show Preparation

To learn more, visit www.defensemap.org

Process



Admittance
 DMAP evaluates businesses based on eligibility criteria and application



Agreements
 Firms sign NDAs with DMAP, safeguarding confidential information



Site Visit
 DMAP visits the clients at their facilities to kick start analysis phase



Advisory Plan
 DMAP prepares an Advisory Plan report based on research and analysis



Project Launch
 Projects identified during research and analysis are scoped, bid and launched



INSTITUTE FOR RESEARCH ON LABOR, EMPLOYMENT, AND THE ECONOMY
DEFENSE MANUFACTURING ASSISTANCE PROGRAM
UNIVERSITY OF MICHIGAN

February 2, 2017

«Company»
Attn: «First_Name» «Last_Name», «Title»
«Address»
«City», «State» «Zip»

Dear «Pre» «Last_Name»:

The Defense Manufacturing Assistance Program (DMAP), together with Delta County Economic Development Alliance and Superior Trade Zone partners, would like to invite you to participate in a focus group:

Tuesday, February 21, 2017
9:00 AM – 11:00 AM
Rock Lions Club
14454 M-35
Rock, MI 49880

Our local partners have identified a loss of Department of Defense resources within the Delta and Marquette County region. This focus group will be a small, facilitated discussion to identify potential projects to strengthen the region, and to look for economic drivers to mitigate the adverse results of Department of Defense downsizing. Our local partners have identified you as a key contributor to this discussion, and we hope you will be able to participate.

DMAP is a federally-funded program that helps communities and companies impacted by declines in Department of Defense resources.

- 1) For companies impacted by the loss of defense contract revenue, DMAP provides consulting and funding assistance to identify opportunities to diversify, stimulate growth, and encourage job retention and creation.
- 2) For communities impacted by the loss of defense resources, DMAP provides assistance in developing and funding projects that strategically address the resulting economic challenges.

To RSVP, please contact Vicki Schwab at Delta County EDA at (906) 786-2192 or eda@deltami.org.

If you have any questions about the DMAP program, please feel free to contact Carmen Wells Quigg, Project Manager, at 734-998-7016 or carmenw@umich.edu. More information about DMAP is attached and can be viewed on the program website: www.defensemap.org. We are happy to answer any questions you may have.

We hope you can join us for this unique opportunity to think strategically and collaboratively about the region and help identify ways to strengthen the Central Upper Peninsula economy.

Kind regards,

Carmen Wells Quigg
Project Manager
Defense Manufacturing Assistance Program
University of Michigan



DMAP MEETING INVITES FOR FEBRUARY 21, 2017 - DELTA COUNTY

Pre	First Name	Last Name	Title	Company	Address	City	State	Zip
Mr.	John	Anthony	President	Andex Industries, Inc	1911 4th Ave North PO Box 887	Escanaba	MI	49829
Mr.	Dan	Kobasic	CEO	Basic Marine	440 N 10th St	Escanaba	MI	49829
Mr.	Dan	LaMarche	CFO	Besse Forest Products	933 N 8th St.	Gladstone	MI	49837
Mr.	Steve	O'Driscoll	CEO	Bramco	824 Clark Drive	Gladstone	MI	49837
Mr.	Richard	Heinz	CEO	Brute Technologies	2003 23rd Ave N	Escanaba	MI	49829
Mr.	Brad	McPhee	CEO	Creative Composites	7637 US Hwy 2	Rapid River	MI	49878
Ms.	Jean	Ross	President	Delta Manufacturing	3707 9th Ave N	Escanaba	MI	49829
Mr.	Paul	Harvey	Director of New Business Development	EMP	3111 N. 28th Street	Escanaba	MI	49829
Mr.	Brian	Larche	CEO	EMP	3111 N. 28th Street	Escanaba	MI	49829
Mr.	Todd	Hurley	President/CEO	Hurley Marine	1125 Lake Shore Dr	Escanaba	MI	49829
Mr.	Chris	Doyle	CEO	Independent Machine	2501 Danforth Rd	Escanaba	MI	49829
Ms.	Terrie	Peters	Controller	K&M Industrial	80 Delta Ave	Gladstone	MI	49836
Mr.	Josh	King	CEO	K&M Industrial	80 Delta Ave	Gladstone	MI	49836
Mr.	Craig	Lauerma	CEO	Marble Arms	420 Industrial Park Dr	Gladstone	MI	49837
Mr.	Jeremy	Mortl	CEO	Messersmith Manufacturing	2612 F Rd	Bark River	MI	49807
Mr.	Chuck	Walkner	CEO	Nor-Fab	3520 Sjoquist Drive	Gladstone	MI	49837
Mr.	Jon	Liss	CEO	Northern Machining	1701 N 26th St	Escanaba	MI	49829
Ms.	Melissa	Jonson	Controller	Northern Machining	1701 N 26th St	Escanaba	MI	49829
Mr.	Travis	Godfrey	CEO	Precision Plus	6911 County 426 M.5 Rd.	Escanaba	MI	49829
Mr.	Greg	Stewart	CEO	Stewart Manufacturing	N16415 Earl Dr	Hermansville	MI	49847
Mr.	Bill	VanDeVusse	CEO	VanAire	840 Clark Dr	Gladstone	MI	49837
Mr.	Matthew	Archembeau	Miller Manager	Verso	7100 Cty 426 M.5 Rd	Escanaba	MI	49829
Ms.	Pam	Lauscher	Communications & Public Relations Manager/Manager	Verso	7100 Cty 426 M.5 Rd	Escanaba	MI	49829



INSTITUTE FOR RESEARCH ON LABOR, EMPLOYMENT, AND THE ECONOMY
DEFENSE MANUFACTURING ASSISTANCE PROGRAM
UNIVERSITY OF MICHIGAN

February 3, 2017

«Company»
Attn: «First_Name» «Last_Name»
«Address»
«City», «State» «Zip»

Dear «Pre» «Last_Name»:

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If you have any questions about the DMAP program, please feel free to contact Carmen Wells Quigg, Project Manager, at 734-998-7016 or carmenw@umich.edu. More information about DMAP is attached and can be viewed on the program website: www.defensemamap.org. We are happy to answer any questions you may have.

We hope you can join us for this unique opportunity to think strategically and collaboratively about the region and help identify ways to strengthen the Central Upper Peninsula economy.

Kind regards,

Carmen Wells Quigg
Project Manager
Defense Manufacturing Assistance Program
University of Michigan



DMAP MEETING INVITES FOR FEBRUARY 21, 2017 - MARQUETTE COUNTY

Pre	First Name	Last Name	Company	Address	City	State	Zip
Mr.	Roger	Crimmons	A Lindberg & Sons Inc	560 Mather Ave	Ishpeming	MI	49849
Mr.	Brian	Anderson	Associated Constructors, LLC	14 Midway Industrial Park	Negaunee	MI	49866
	Ed		Boreal Aviation, Inc.	401 F Ave	Gwinn	MI	49841
Mr.	Dave	Vercautem	Cummins NPower LLC	75 Us Hwy 41E	Negaunee	MI	49866
Mr.	Terry	Bengry	E And M Double Incorporated	800 State Highway M94	Gwinn	MI	49841
			Fraco Inc	200 Cherry Creek Rd	Marquette	MI	49855
Mr.	Joe	O'Dovero	Marquette Fence Company,	1446 State Hwy M28 E	Marquette	MI	49855
Ms.	Leesa	Misterly	Midway Rentals, Inc	43 Industrial Park Dr	Negaunee	MI	49866
Mr.	Brian	Larson	Mike Wills Excavating & Truck	63 E Johnson Lake Rd	Gwinn	MI	49841
	J.	Highlander	Ok Industrial Supply Inc	605 Elm St	Ishpeming	MI	49849
	Dave	Savolainen	RTI	375 River Park Cir	Marquette	MI	49855
Mr.	Art	Fitzgerald	Range Corporation	2342 Us Highway 41 W	Marquette	MI	49855
Mr.	Tom	Anthos	Satellite Services, Inc.	309 S Front St	Marquette	MI	49855
			Trimedia Consultants, Inc.	1002 Harbor Hills Dr	Marquette	MI	49855
Ms.	Julie	Penrose	Viosport.Com Inc	100 N Front St Ste 300	Marquette	MI	49855
Mr.	Randy	DeBolt	Holli Forrest Products	PO Box 117	Ishpeming	MI	49849
	EJ	Kutchie	Superior Extrusion	118 Avenue G	Gwinn	MI	49841
			Pellow Roofing and Sales	980 W Baraga Ave.	Marquette	MI	49855
			Cleveland Cliffs	PO Box 2000	Ishpeming	MI	49849
			Wixtrom Translations	6035 Dogwood Rd.	Republic	MI	49879